香港交易及結算所有限公司及香港聯合交易所有限公司對本公告的內容概不負責,對其準確性或完整性亦不發表 任何聲明,並明確表示,概不對因本公告全部或任何部份內容而產生或因倚賴該等內容而引致的任何損失承擔任 何責任。



Zoomlion Heavy Industry Science and Technology Co., Ltd.* 中聯重科股份有限公司

(於中華人民共和國註冊成立的股份有限公司)

(股份代號:1157)

海外監管公告

本海外監管公告乃根據《香港聯合交易所有限公司證券上市規則》(「上市規則」)第13.09(2) 條而刊發。

謹此提述中聯重科股份有限公司(「本公司」)於二零一二年三月十六日及二零一二年三 月二十八日就發債而刊發的公告(「發債公告」)。除另有界定外,本公告所用詞彙與發債 公告所界定者具有相同涵義。

請參閱隨附有關發債的發售備忘錄(「發售備忘錄」)。發售備忘錄已於二零一二年四月 十日在新加坡證券交易所有限公司網站刊載。

在香港交易及結算所有限公司披露易網站刊載發售備忘錄純粹以便向香港的投資者發 放同等信息,以及遵守《上市規則》第13.09(2)條的規定,此外別無其他目的。

發售備忘錄不構成向任何司法權區的公眾提呈出售任何證券的招股章程、通告、通函、 宣傳冊或廣告,亦非邀請公眾提出認購或購買任何證券的要約,亦非旨在邀請公眾提出 要約以認購或購買任何證券。

發售備忘錄不得被視為對認購或購買本公司任何證券的勸誘,而本公司亦無意進行有 關勸誘。投資者不應依據發售備忘錄所載的資料作出投資決定。

承董事會命

中聯重科股份有限公司

董事長 詹純新

中國長沙 2012年4月10日

於本公告刊發日期,本公司執行董事為詹純新博士及劉權先生;非執行董事為邱中偉先生;以及獨立非執行董事 為劉長琨先生、錢世政博士、王志樂先生及連維增先生。

* 僅供識別



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Gr r	5,340	9,769	15,007	2,384	
Orn n	(2,322)	(4,056)	(5,419)	(860)	
Prrrn	3,123	5,767	9,602	1,526	
Pr r n	2,828	5,416	9,602	1,526	
Pr r r	2,419	4,588	8,173	1,298	
Prr:					
E r r C n	2,447	4,666	8,066	1,281	
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C m n	20,014	43,670	47,842	7,60
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′	19,468	26,067	26,652	4,23
N n- rr n	6,855	9,540	9,296	1,47
	26,323	35,607	35,948	5,71
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Unr/(r)n n n	524	15,373	(2,682)	(420
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C n n n r	3,439	18,758	16,002	2,54
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$V = n + n^{(3)} (\%) + n^{(3)$	13.0%	17.9%	20.7% 17.6%	20. 17.
$EBI DA^{(4)(11)}$	3,452	6,182	10,058	1,59
EBI DA r $n^{(5)(11)}(\%)$	16.6%	19.2%	21.7%	21.
n r n n n r n	372	403	513	82
(6)	14,174	15,797	13,138	2,08
$(n)^{(7)(11)}$	10,735	(2,961)	(2,864)	(455
n r r ⁽⁸⁾⁽¹¹⁾ ()		15.3	19.6	19.0
, f f ⁽⁹⁾⁽¹¹⁾ ()	4.1	2.6	1.3	1.3
	3.1	(0.5)	(0.3)	(0.3
$V / (n)$ EBI DAr $^{(10)(11)}()$	5.1	(0.5)		

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Pr r r n	3,123	5,767	9,602	1,526	
Dr nn r n	329	415	456	72	
EBI DA	3,452	6,182	10,058	1,598	

r nr nn /(n): n

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r-r nn rr n	8,553	8,107	6,049	961
L n - r n n rr n	5,621	7,690	7,089	1,126
	14,174	15,797	13,138	2,087
C n n	(3,439)	(18,758)	(16,002)	(2,542)
N /(n)	10,735	(2,961)	(2,864)	(455)

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In r n n n	rr n				372	403	513	82
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A D r 31, 2011, I r n n n n rr n n r n n rr n r RMB10,793 n, (\$1,715 n) r n r n r n n r n n rr n r RMB2,345 n, (\$373 n). A D r 31, 2011, I r n r n r r r RMB2,546 n, (\$404 n) n r n n rr n n RMB2,345 n

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•	n rrn Cn Cnr (n n Dr n N), Ir rr n r r N r 101% rrn n r n n nr n r r . Dr n N R r n C n Cnr .
	nnrnr N (Innr) nn nn rrn. nn rr I r'n r :
	 r r n n; n n , r r r n r n I r' n r n I r' n r r n n .
	nn r, r, rn n n n, r r n rn rn Fr r r n, D r n N n rn rn .
	Annnnrnnn

r (r n , , n r m n r nr n n n) nr r n nr N r Grn, , nr r n nr n nr r. Dr n N n.
R Irr N, n nnr, r 100% rrn n r nn nr n r n, rn n N r nn, rr r nDr n N O n R n.
,Irrn nNrnn n r Nnr, nN n nrnr r nnN,nnrr nnr n.
nrrnnn rrn, r nnrrnnn rrn, r r f \$392.3 n. nn n r rn nrr nnn, nnnnrrn rrnnrn . f Pr.
R N n n n n r r n r r A, r n r r r r n r r r n. N r r r n n r n r n r r r n r r n r r n r r n .
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H BC B n j A, N n A n n n r n r n n r r r.

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Ornrn rn rnnnrn nr r r, rnnn. A r rn n rnrrrn, nrrrr r n r n , ľ n r r. n nn nn nr n r, rn nn r, nr n - r r n ľ г. In г 2008, г n г n n ľ , nrn, n rrn.H nnr nnnn n 2008 nnnr n rrn.Hr, ľ r r n r n r n r n n n n r r n r r r nnrn rr, ŕŕŕ, r n n rn n rnr rr rr n r 1 r r r n n n r n n n r, rn 2008. A nn, rnr r, rn nn rn , nn rr n r - r n n n r rnrn nnrnr nnr rn nn nrr A " r.Frrr, n n r' nn n rrrr .Ar, r rrnrn nn r m rrrr .En m rnn, r n - n .Fr , rrr n r rnCn r r r rn r nn rn rr, n n rnr nrn rrn nn r r nr.Ar, r r . A rrr, rn nn nrrn r n r n n r r r n ľ nr nn nrnnr nrn n r, rrrn, r rr.An rn ľ r r T. r n r ľ rn, n n, nn nnr rn.

Ce ain of o od c a e old h o gh hid-a deale and he fail e o main ain ela ion hi i h o \mathcal{E} i ing deale, a ac addi ional deale o effeci el manage o deale ma ma e iall and ad e el affec o b ine.

rr-rr.Gnrr, r Cr n r r r r r , nr r-rrnchina . r-rrrnrnn-rrn rnn--rrn rnrnnr.Ar r, nrn rnrnrnr r, nr r-r rnCn.Mn rr ľ rn rn n-rrn ľ n r n r r r C n r r n n, r rnCnnnmn n nr n nr n rr. ſ n r ľ rrnr n nn nn r r n r rr , r r n n n n rn r.Or r r n n r n . n - r n / r r n rnrr n rr Cnn, nnn r, nnnr n n r n r n rn, rrrnn-nn.Anr rnnr, nn rnrrn rn rn n ľ ľ rrrrn r, n ľ r r rr, r, r n ľľ r rn, nn n, r r n n r n

n nr r rn nn n r r rnn n n, nnr, nr r. r n n r r rr, rn,r ľ r n r r n r n n n n r nn r r n n - n ľ rr, n r r ľ r r n r n rrr, n r rr rnn n r- r rr nn rr r rnn r n n n r n r n.Orr n, n r r r r n r r r n n r r.

We oide o c ome i h a io a men o ion, incl ding f ll a men, in allmen a men, financial g a an ee and finance lea e e ice, hich & oe o addi ional i k and nce ain ie.

ľ n n r r n r n n r r r r nrn n n n, rr n r r r r. In n r nn r r r n rrnrnn r n nn rn rr.In n, rn n 2007, r n Cn r r n Fnn n L n (B n) C ., L . (B n n n C (H.K.) C ., L (n C (H.K.)) n 2008 L n). nFnn nL n (Cn)) n 2009 rr n rnn r n Cn, n n r n n n/r r nC n, H n K n, A r , I, Rn Arrnn rn rn.

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RMB1,366 n n 2009, r r n r n r r r nrnrr nrnn, rr nrn rnrr rnn r.Ornn n n nr r rrn n n r nrnn . A n r n r n n r r nnrnnr, n n ľ n, r n n r n ľ n r n n

B nn n n r r r 2010, n r n n-r r r n n n r -r n n n n n . A r , nn-r r rn r ľ n r nn-r r rn r r n r rn n 2010 n n r r n n r r n n n r r n n 2011. H . rr, r r n r, r n n n n r n rrr nrnn nr rr, r. In n, rn nrn n r r n nn n r r r nn r.I rn nn nn r rn n nr r r rn r, r r n n nn n r n r . Fnn Inr n F r n n n AnrFnn CnnnrR Orn OrA MnrFnn LrnLnCRrOrnA .

n, n n r r r n n r r r n n, n n r , In nr n.Arrr r r n r n nr n nr, nMr 15, 2012, n n rn r 80% nr n EMC n, r - n ľ r n rn n nrnrnn n n n n, nr Pr n E E n nrr n nRMB2,783.0561 n. n r nHnn r D R n D n. n r r r n rrn, nn n , n n n .

Ce ain of o od c a e man fac ed and a embled b hid-a con aco, and a fail e o cce f ll manage o ela ion hi i h o hid-a con aco co ld ad e el affec o abili o ma ke and ello od c.

rn n 2010, nr r-r nr r n r n r r . R n n r r r n r n, n n n r n n n r , n n n:

[•] nr r r , rn, n rn n r n ;

- n r n, r n nn r n ;
- r rn r n;
- r r ;
- rrnrn rr;n
- n nr nr.

n nn rr-r nr r rr r r nr.Inr r n nr rr r rr rr nn n nnrr r r , r rn r rn r n r.Fr , n n n rn rn r n r r r , n n n rn r r r n n n n n n r n r, n n n r n n n r' rr, r n r r .

We face i k a ocia ed i h he \mathcal{E} an ion of o cale of o e a ion globall, and if e a e nable o effeci el manage he e i k, he coldimai o abili o \mathcal{E} and o b ine ab oad.

Arrrrrnnn<th

- n n n n n r n;
- nnnnr rn,nnnnnrn
 nr n n nnr r r, n n n n n r r
 nr n r rn n n r rr r
- nnrrn nr;
- nr
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- n rn r rn r n;

- nnrn rrn rn;
- n n n n r n n n r r nn r ;
- n rnrn rnrr nrn nnrn nrn r ;
- nn rnr r n rn r, nr rrrn r rn r;
- r rrrnnnnmnrrrr rrn;
- n nr r nm n r;
- nnrn n r rn r n n
 FrnA Cnr, r OFAC, n n r
 Drn r r, nr rn , rn nnn ;
- n n, n n r n r n r r r ;
- n nr nr r r rn rrr n rnr nnr r;
- nn nrrrn' rnnnr;
- nn n n r n n n n, r n n n r r r n ; n
- rnn rn
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- I rn n r, r n rn r r, rn r nr n, nn n, r r n n r .

Of egohdeend in a on o abili o ccefll iden if and make a egic ac i i ion, in egae hem in o o et i ing b ine o e a ion and o e abli h and main ain a egic ela ion hi. The fail e o do o cold ha e a ma e ial and ad e e effec on o c en and f e b ine o e a ion.

A r r r r , r n n n r n n r.Fr , n 2008, r CIFA, n r rrnI, rrrrn nrrrn. rrn nr n n n r n r n r r n n r r n 2008 n 2009 r r n n r nr rr rn n n rn . In n n n n r n, n n n n n r n n n n r r n rr. n n nrr n r n rrn r n rn n , n r r , r n nn, n n n rn , r r r n n , n rr n rn n ľ rr, rnrnn r. nn r, r, r nnn nr rr r n rn.An rn rr n ľ nrn, mrrnr. In n, r nrr n n, n n n n n n n r n r r n rr, nn nrn n n r r n rnr, nr nrrnnnrr ľ r rr' rn.

In n, nrn rnnrr rnr n r r nrn nnnrnnr , n n , nn nrn, nr nnr, n nr,nn n n r n n n r r n n n n n r r . O r r n r n r n, CIFA, r n r n n r r n n r n r n n n r r n n r n n r n r nnrnrn nn nn n nrn. nrn rn nnrnr n rn, r rn rmrr rn rnn n r rn nrnnn nrn rr n rnn r rn r nn rrn n r.Frrr, nr n r rr . n r n n r n r r n n n r r r , n n , n r n n r n r n ; rn; nnrnrrn n r n n n.Irnrnrrnr n r r n n n r n nr , n n n ľ r n n n r rr.Inn, n r nr, rnrn, r nnrr nr r r n r n rnr, r n r n r nn nnr rn.

O cce de end in a on o abili o enhance o man fac ing ca abili ie, hich i bjec o i k and nce ain ie.

Orrr, nr, nnr nn rnrn, n nn rn rn rn rn rn nr n rn rn n rn rrr .Irn , n rn rn rr n rrr, .Irn , n rn r n rn rn rn, r n rn n.Or n rnn rn rn rn n nr nnrn, nn:

- r nnnr n nr, rn nr
 r r r r n n n n n r n r n r n
 n n n n n nnr n r n r r r n r r ;
- n n rrnr nr n r r, n n r nr. n nr n r r r, r n n n n , r r r, r n n r n r r , r n nr r, n n r , n r n r n n n r n n n n r n;
- r n r r r , n n r r r n rn n r ;
- rn n n n n rr r; n
- n rnnrr n nr rrrnr nn.

Orrrnnrnnrnnrnnrn.

Fail e omain ain in eno le el in line i h he a & ima e le el of demand fo o od c cold ca e olo e ale o face & ce in eno i k and holding co, ei he of hich cold ha e a ma e ial ad e e effec on o b ine, financial condi ion and e l of o e a ion.

r' ľ r n n ľ n n n, rn n nnrr rr n n n r nrr.Frrr, rrr nnn rr r n n r nn rrnrn.Hr, r nrrn n, n r, rn гr r n rn n r n. I r r n r r n n n n nnr rrrn rrn nn r, n r. On n r r ľ ľ n, n r n n r rr rr n n r r r, r n rrr. n r r n n r r ľ ľ r nn-r r rn r n r rr n r r' n n r ľ rr nr nr rnnr , r n n n r . A ľ n n n r n r n n r . Ennr n,r n, r n n r r - . n n r

O e ea ch and de elo men effo ma no ield he benefi ha e & ec and e ma no be able o in od ce ma ke-leading od c and main ain he com e i i ene of o od c offe ing.

In rr n n n n r rrn n n nn r ľ nn nr r-nr . r r n n, r r n n n nn nr n r n . A n n n n r r r r r r r n ľ n n n n ľ , n, r nrrn n r r n rr r r, rr r n r n . H n n n r n n.In n, n r n n r r n r r ľ n n n , r, r n n nn r n r-rrnn r.Frrr, rn r n n n r r, r n rnr, r n n n n nr. n nrn nr n n r n n n n ľ r n r r n rnrr n r r n r r ľ r n rr r rn . I r r , r r r n n, r n r r r n n , r m ľ n ľ ľ n n rr n n n n . n rnnn Frrr, rn r r n n r n n n nn r r r r r ľ r, ľ, n n r n r n rn rnr nrn, nn nnr rn.

We man o be able o o eco a en and non-a en ed in ellecal o e igh, o e ma be bjecoclaim fo he infingemen of in ellecal o e igh of o he.

Orr r nnrnr nn nnr r, nn rn rrr nrrr, n, nnn-r rrn rrn nr nr-r Or r n . A D r 31, 2011, 612 n, 603 r r r r n n n n rrCIFA, n 36 rrrrrCn, n 29 r r r n
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 D r 31, 2011, nn r r rrr r rrr nn r nrr rr nnr rr nnrn Cn. r rr n r n r n rnnn n n r r n n rrr.On r r n n n r rn, n n r r n rrrn, .C r n, n rn, r n r n r r ľ n nrn rn.Ornrrn PRC, Er 🗊 nnr r nr rn nr r-r n n r r r r r n n, n n r nr.A n rn, nnrn nr'nr .rr r r rn r rn rn n r r n n n rr.Arrn n r n n nn n, nnrnnn, rr nrn n. rr, n nrr r , r n n r n n rrrrnrr, r rrnnrnn n r n rr n nrn nrn rrr r rr rr, r nr nnn n. nn r n r nn ľ r n n n.I r n r r n, r r n r n r r r n r r nrn n , rr n, n n n n r r rn rnr

Fl c a ion in fo eign c enc \mathcal{E} change a e cold ad e el affec o b ine.

Or, nr, nr, nnrrrnnn nrrrn nn rrnRnn, Er**f**...rrJnn, rnn nrrrnRnn.Ar, nn nr, rr Rnn, Er**f**...r, rJnn, rr nr rrn n rrnrn-nn nr . nn rr r nr nrnn nr n rnrn rn nr nn nr

 r rr rrn rrn rnn nn r r.On rn, rnn Rnn nrn rrn rnnnrn rnr r, rn nn rrr rrrr, rn r, rn nn r rr rnrrnr.

We a e bjec o od c liabili e o e hich co ld ham o e a ion and ma e iall and ad e el affec o b in e, financial condition and e l of o e a ion .

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 , r r А n r rn nn r n rnr rnr rr nr nrn rn rr n n r, r .Frrr, rnr r r r r r n nn r r r r r. r r n n n r . Frrr, rnr rn nnr nr rr rnr r r, rnnnn n rr nrrn, n n n n n .Ar n r n ľ ľ ľ rn, nn nn nr rn.

Mrr, rn, nrnr rrnr MITI,III,IIII,IIII,IIII,IIII,IIII,II r n.Fr , nCn, n PRC r n rrn n nr mnnr , n, nrr rnr r n r r n nn rrr n.Frrr, nrn r rn n nrrrnr n , nn rnr, rn .In r n Inr n rrn(rnr nn r, n r , nI, Inr n rrn(rnr Ern n, n nr n r r nr n Dr) r n rrn.In , r r n n nrnr r n nn r.Crn n rr n nr r n n r r n ľ ľ r rrrnn ľ .

If $e \in e$ ience a ignifican n mbe of a an claim, o comigh ince a e b an iall, and o e a ion and b and name cold ffe.

, rr rrn rrn rr12 nr , rnr rn rrn rn rr 12 n r rnn r15 12 n.Orr rrn rr rr rrn rrnn-nnnrr, r r r r nn-nnn r r, r r r n n r n r n r r n r. R r r r r r r r n nn rr rn r rr nn, rn nrn rr rr rrn nr nrnrn r r rr rn n n r n r . H r, n n n rr n r rr n r n rr nrnn rr r r r r n nn, nr n n r ŕ. . Pr rrn n n rr rr n r r n n, RMB135 n n RMB154 n, \$24 n), n 2009, 2010 n 2011 r RMB87 rrrnr n r.I.rnnnr n rr n nn, nrrrrn rrn nr . Mr r, n nr r n r n n n, r r n n r . nnr nrn n r r nrr n, nn

O b ine de end b an iall on o enio managemen' con in ing e ice and o abili o main ain a killed labo fo ce, and o b ine ma be e e el di ed if e e e o lo e he e ice of o managemen o o he ke e onnel.

n n n nn r r n Or r n . In r, nn r r r nn r Dr. n C nn, r 33 r r nn nr n nr n r n C n n r Dr. n C n n, r r r n n n n r n .0 r n, n n r n r- r nnrrrn, nn rr r n rn, rnn n, n ľ r r, n n n n r r . O r n n rn n ľ ľ rrnn.Cnr r n n n r r nr, nrr r nrn , r r n nn r n r n r r n n n n r rr n r nn r r r n ŕn. n n r rr n r nn r r ľ rrrnnr. In n, rrnnrnn rnn n nr n n, rrrnnrnn rr r nn n n , rnn n n r n r r r n nn r rn. n

n nn - nnrn r r r n n rn r r rnn.I r n nr n nn rnn, n r r r n,n nr n n rr nrnn rnn, r r r n nr .Or ,n n rn rnr n n,r nr nr .In r.H r, r n rn nn- nr n nr r .In nr n nr rrnn n rr n n, rn rr, rn rrn, rrrr n n r.

Re iciecoenan in o cedi ageemen cold limi o financial and oe a ing fle^eibili and bjec oohe ik.

rrrrr. n r n nn nnnn r. nn n , n r, rnnr, rr. nnn, nr. nn nn rrr r r nnrnnnr n nnr rn rî nnrn, n n r, n rr n n n n r n, n r n r n n.A D r 31, 2011, **f** r n n n r n n r r-r n n r n n r n RMB1,197 n n r RMB ng rnn nrn-rn nr nnrn n RMB1,194 n, rnnn nn. Drn OrMr In n. In 2009, 2010 n 2011 n rn rn , rr rn rn, rn In n . In 2009, 2010 n 2011 n nn nn.H r, nn r nr nnn r.I r n r n ľ n n r r n r r nnn rrr nnnn n r r n n n nnnnrrnnnnrrnnrrnnnnnn r, n n, n r nr, ,nm, rnr nrrnn nn rn. n

We e i e a n mbe of e mi, licene, egi a ion and ce ifica e in o de o ca on o b ine and he fail e o ob ain o main ain he e e mi, licene, egi a ion and ce ifica e co ld ma e iall ha m o b ine and o ec.

n rn, rn rr r nnCnnnr n rn.Fr, rrn/rn rr rrrrn rnnn rnCn, ľ rnrnnrnCn, r r n r n rn n/r r rrn n r n r r , r n r r n n n r . An r n CE r r r n rr Eryfnnnr, ľ r r n n n n n n n rnr n r r n n n n n r n rnn r.In n, n n n n n n rn.Fr nrrnn r, n rnr nrnnr. Г r rn Fr nrrn ľ n r r n

Noncom liance i h en i onmen al eg la ion bo h in China and o e ea ma ke ma e l in ignifican mone a damage, fine o e en c iminal liabili i e a ell a negai e blici and damage o o b and name and e a ion.

Ornrnr nrn, r,n nrnr n r nnn nrnnr n n r ľ n r.In n, rrr r n n n r rr.In rnn ... n, rr nn/r , rn, n n n rn r n n n n rn rn rr . In n, rr rnr rnrn n r ľ , n r n r r n r rn n n. n r n.A, rrnnr nr nr, n n r n n.

In n, rrn n rr n n r n r n r r r . I r r n n n n n n r n r, r n r n r n n n n n r n r n.

We ma con in e o engage in ce ain ale of od c o hid-a deale fo end e b con ie, go e nmen, en i ie, o e on a ge ed b economic ancion of he Unied Sae go e nmen, hich ma ad e el affec o e a ion and e en U.S. e on fom chaing o Shae, he eb o en iall ed cing o ha e ice.

nn nr nn nr n, OFAC, n nr n, nn nr nn r OFAC, r r.En nnL, rr nn r r r r n n n 🖌 . . r n r rnn, n r r r nrrrnrn r n n n nn n n' nrnnrrnnr - r nn r nn n nn n n n r Irn' n nrrrn r n n.N , nM 2011, **f**.. rr r r n n n n r n n r Ir rr n r Irn' nr r.R n , nN r2011, ر آ r nr Irn D r n n n A r r J.. mn n Irn r n r r n nrn nm. Jn n r r r n r n n n n n n Ir n. In 2009, 2010 n 2011, r r n r r r n Кп n C n

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r ľ n r rn ľ n n/rr n T* nг, rn n rn r n n n r n ľ n ľ n r n n,r r n n r n . r n ľ r r n r r r n r rn n r n r ľ 15% г г r rnr 2011, n r n r rn r 15% r r 2009. r rn r n n ľ , n n ľ n r r ľ , n r nn nn r rn r. r n n n rn rn r n . I r r n n r r n n r r n r n rr n n n n n n rr n r, rnn nnr r n ľ n ľ .

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n Pr r n ľ ľ r r n r , n r rn r ľ n n n n.In r ľ r, n n n n r r r 112 n. n n n r ľ n n r nn r ľ n n r n n rnr. n r r n n n B r n n r r rr n nrr.An n, rr n ľ r n ľ ľ ľ r n r n r rnrn rr.Fr r n r n . rn n n .Frr, nnn r r r rrn n r n r n r n n n rr r r n .A r , n n r r r ľ r n n r r ľ . A r r n r n, nn n n, r n n ľ nnr.

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34.5%, 43.8% n 45.8% r n rn r, r r r n n r r 40.0%, 34.4% n 33.7% r n r n n r r r n n r rn r.Or n r n n n r n rnn rrn, nrrrrn rn mnnrn .Mnrr n , rn rnnnrn .Mn r rnn n n rnnnrrrrrrrn rn r, nn rrn rnnnrrrnr rnn nn nr n r, nrn rnr nrnnr n.Fr, rn rnr nnr 2010 r rn.Fr nrrn RMB4rnn nnn PRC mnnrn 2009. n r n n r n n r n rnn n nrnn rnr 2008. A n rn nnn nrrrrnr nr r r r, nr nn r r n n r . r, nr nn r r r n r , n n n r n r n n n n n n n n n r r, r.nn nn r n n rr n nnnr n r r r n nnnu u u r. r nrnnr rn. In 2011, PRC nrrn nr . PRC mn r n rnnnr nrrnnr r r n2012, nn r n nrr n rrnr n r.A nrnn n r n n nr, n- n rn nr " n nnr, n- nrn nr rrn n nrn rnn rnn rn r nr, nrn nn , nrrr nr rr rn. r.In ľ

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R R

Ad e e change in oli ical and economic olicie of he PRC go e nmen co ld ha e a ma e ial and ad e e effec on he o e all economic g o h of China, hich co ld in n ed ce he demand fo o od c, h ma e iall and ad e el affec ing o b ine and o ec.

E n n n n C n n n ľ n, nn , rnnr.Innr , C n n n n, r r r n r nr, n rn n n n, r, nr rn n, r n, nnn n nrr.

C n n r n n n n n r n n n PRC n n, r ľ r. rn. n r n ľ r n n ľ n r ľ ľ n r C n n r n n , .Fr , n n n r r n n ľ n ľ n r ľ n n r n n r n rn n r .

nnr nn n rnn n r r - r n C n n n r n ľ r n r r n . In r n r, PRC rn n PRC rn n r r r n rr.In n, n r n nrr . Nn r n n r r rnn n n C n n n n PRC mn. r n r n n n PRC rn n' n r n r n rn. PRC mnr ľ n n nr r ľ n C n' n r r . In n ľ ľ n nrn n n, rnn rnrn n.Or ľ rrn - n n r r n n n ľ ľ r rn r n r n r, PRC n r r, r n n r r rn n n n n n n n n . r n ľ n r r nrr nrr r C n' ľ ľ n rn. n, r PRC , rn n r ľ ľ ľ r ľ n n n.

Unce ainie ih e ec o he PRC legal em co ld ha e a ma e ial and ad e e effec on .

n n r n r r r n r Cn, n rn PRC' ,r n n n n r r n. PRC **"**fn n , r rn . n 1979, Cn n, rrr n n r n rr rn n r n r r n n ľ n n n, rr mn, r, nnr.Hr,Cn r n n n n , n n nr n n n r r nCn.A nr nrr n, r n

nrr nn nnnr . In n, PRC nn r , nn nrn , r nnrn n nrn r n .Fr , r nr n rr nnrrnr r n n r r r n r r r n n r r n r r n r r n r r n r r n n r r n n r r n n n r r n n n n n n n n n n r n n r n n r n n r n n r n n r n r n n r n n r n n r n n r n n r n n r n r n n r n n r n n n n r n n r nnn rr n n n n n n

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M r nr r r nr n r r n n n rrrn rrn, n r nr rrn.Arn rr nrn rrn nrr rrnnn Rnn, ľ rrnn. 🖌 nr nPRC rn nr n, n rrn n, n nr r n, nr nn nr r r -r rn n, n n r n rrn nr rr r r A nr n Fr n E n, r AFE, n r nr r r r n.H r, r r AFE rn r r r r r r RMBn r n r n r n r n r nrPRCnr n n n n n n r nrrnPRC rn nr n r r r nrrnrrn n r n n n n n nr n r r n rrn r rrn n rn n. nnn, r n r n r n r. n r

Irn Cnnnnrnr rrnn PRC. n C n r r n n n n r G r n N , n n r n r n r n n r C n PR PRC n r AFE nFrr 10, 2012. C n, rr r r r n PRC I r r nr r n r r, r nrr nr n I rn rr r I r n n n nnr N. Rnn n r nr rrnnr n Rnnn n PRC nr nrPRC.

Anrn, nn Rnn n**j**..rn rm n n n n n n n n n n n On J 21, 2005,

n Rnn nnrrn PRC rn n n Rnn 🦵 .. r**"f**nrn, Rnnr n rnrrn.nn, PRC mn, rn nr n , rr n n r, r r n n r . On J n 19, 2010, rn n nn n n n r r r r r n , n R n n n n PRC n 🦵 . . r. nn r Rnn n rn ľ n n r n n j ... rn. rrn nnrn nrrn PRC rn n r rr n , r n n r r n r Rn n n n r n Rn n r rrnrn-nnrnnn r r r n r n n r n N n r 2011, n rr n r n rr n n n RMB8 n r n rr n n r r . In 2009 n 2011, n n , n 2010, n rr n r n rr n RMB244 n_j(\$39 n), r RMB58 n. Fn rn, rrr rrnr nrrrnn n nrrn rn Rnn. On n r n rr n r n n PRC n r rn, nrnmnr, rRnn nr ľ nr nn rrn-nn n , r r n r r .

The enfocemen of he Labo Con ac La and a o en ial e ling inceae in labo co in he PRC ma ad e el affeco b ine ando ofiabili.

L rCnr L PRC n nJn r 1,2008 I n n R L rCnr L PRC r n r 18,2008. L rCnr L n n nr r r n n r r r n n n r n n nr , rn rr n n r r r n n L rCnr L r r n r r n n r n n n n nr n n nP Ann L rE , n n J n r 1,2008, n n n r , r n r 18,2008, 3.9(-r)-4n n

8 06 (n) r 06.4()-r 320.2(3 -499.4()-)-290.2(42(1 2(n)5(42(2(n) .4())-1

We face ik ela ed o na al di a e, ac of na e, ad e e ea he condiion and occ ence of e idemic in China and o he lace a o nd he o ld, hich co ld ha e a ma e ial ad e e effec on o b ine and o e a ion e l.

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rn r'rr(n Ir rrrr r).Cnn,N rn ,nnr n n, n Ir'nr r nn r Irrnr rrr. AFE F r n r N n AFE C r r 30 r r n r n nAFE N nAFEr n r n n n r r n AFE. Onr n n n r r nAFEF r n r N , G r n , n n, , n n n n r nn n r PRCr n n r n nC n n r PRC . r n n r n , r, r nr nr n n PRC , r nC n n r r n n r r r n n PRC , r nn n r r r n n AFE F r n r N n AFE C r r 30 n rn r G r n n PRC. G r n .

Grnn Innr, r Grn, m N r.J n rnr, n nN r r, n r n rnr n PRC n r r nC n n nr r n rnr r n r n.C n n nr r r n r rr r n n n nr n r n J n .A r , n r n Grn n Innr n PRC r. Enr Fr nJ n nC L .

We man o be able o gene a efficien cah o e ice all of o indebedne, incl ding he No e, and ma be foced o ake o he acion o a i f o obligaion nde o indebedne, hich man o be cce f l.

Orn n r n nn n r r n nn nNNn n r n nn n n nn n r r nr nr nn n r nn n nr n r r nr nr nn r rn r n r n r nn n nr n nr rn r rn r n r n r nn n nr nrr nn rr n r n rr n rr nn n n nn nr n rr n rn n n nn nr n r

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- AN n Grn r n r n, rr n r :
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- r n n n r I r' r r r n n r r n r n n; r
- r n r n n I r' r n n .

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The Inden e doe no e ic he amo n of addi ional deb ha e ma inc.

N n In n r r r n n Ir, А n n n r n n r n r r n n r r n r , r r n n r r 'n r n n n r ľ rrnr, n r r n n r r N, n n n r r n r N, n r rN n r N, n n n ľ n ľ rrrn. r n Ν

We may be nable of e chare he No e on a change of con ol.

J n rrn C n C nr (n n D r n N), I r r r r r n n N r 101% rrn n, r n n nr, n, n rr .I r n C n C nr, r n n rn I rr . N A C n C n nrr N.ACn Cnr r r nr rrn. Irr rrnnnn rrnn rr, n Irn n r r n nnnn rrr. rrr Innr rn nr Innr, Ν r r n r r r n r I r, n r N. Dr n n C n C n r . In r r n r r Ν n n r r n R r Ν n r nrrrrn, r n n nr rn n r n.

In n, rn rr n, rr n, n, n, nr In nr, n C n C nr rr I rr r N, n rr n nr rr r r r r r rr, r rn, nn n nr N. D r n N R r f n C n C nr.

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- r nrn n nr n N;
- rrrrr' nrnrn n nrr nrnr rnrrrn nr N;
- rrrnn;
- rr r r r r r r r r r n n ;
- rrr r n n n rrr r n r r n nr r n rrrrnn nr N;r
- r rrn, n n n rn n r D; r
- r , r r n n r r.

Arr n, n n rN,rrInnrn Nnrr rn, rrr, rrrr n n, rn n, nnrn rnn N.

Holde of he Noe ill no be en iled o egi a ion igh, and e do no c en l in end o egi e he Noe nde a licable ec i ie la . The e a e e ic ion on o abili o an fe o e ell he Noe.

rnrn rnn nrrrnnr Ν ľ r, n n rrnnn r r N n n A n r N n n r r I r r r n. r N r rrr.rr, rnrrr nrr rrnrrn N n n r n n r r r A n r nn/r,n rrrrrnnrn r r n n r . rnrRrn.

We ill no be bjec o he Sa bane -Of le Ac of 2002.

n N n r r n r r A, r rnn r I rnr rn-OA 2002, r r n n r nr n r r r r n nrn rr. n n n n n n n r r n r n r n r r n r n n r r n n, n n n r n r r n n r n r n, n A r r rrnnn n, nn rrn r nnn (n nnn r N r I rnr r r r n nr n n n n r r r nrn nr). N r I rnr r r r n I rnr r n n **j** n .

The aing of he Noe ma be lo e ed, ended o i hd a n; change in ch c edi aing ma ad e el affec he al e of he Noe.

n rn BB+nBBB-nr&Pr'Rn Ν n r n .Rnr r n F In ., r r r n, nn r r n nn nn N, r rr n r n n n r r n . An n n n n r n ľ n rnn.Rnrnrnn, r r, nr n n r n rn rnn n r r r n n r n n r rnnr rnn,,n rrn.E rn nn rnn' r, n, n rrn.A r r n n r nr n r r r n, n n n n n n r r n n ľ r n r r rr rN nnr r r nr, rr rnn .

The in ol enc la of he PRC and Hong Kong ma diffe f om ho e of ano he j i dic ion i h hich he holde of he No e a e familia.

B C n nrr nrPRC n I r nrr nrHn Kn , nn n r nr n C nr I r n PRC rHnKnn n , r r n n r n rr r r n n n r n r N r r.

The I e ma be deemed a a PRC & e iden ene i e b he PRC & a ho i ie and ce ain i hholding & e ma be a licable.

I r n r r n r H n K n. P r n n En r r In L PRC, r EI L , Jn r 1, 2008, n n n r n, n r r r n r n r n r n (n n H n K n, M n n) n n r n r n r r PRC n n) n n r n rr r PRC PRC r n n rr r r EI L n n r r 25% n r r r r n n C n ľ n r r Cn.I n r, nrn n Irn rrr r n PRC г п г n, n PRC, I r PRC r n n r r r r EIL n r 25% r n r r n n PRC n rr n PRC.

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PrnEILnnnrn, nnnrnnPRCrnnnnnnPRCnrnnnnnnnn,PRCrnrrnPRC, nn,PRCrnrr,nPRCrnnrrrPRCrnr,IrrrnnnnnnnrNnnnnnnrnrrnPRCnnPRCn.nPRCnn10%PRCn.nPRC...10%

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rr n	13,138	2,087	15,656	2,487	
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R r	27,701	4,401	27,701	4,40	
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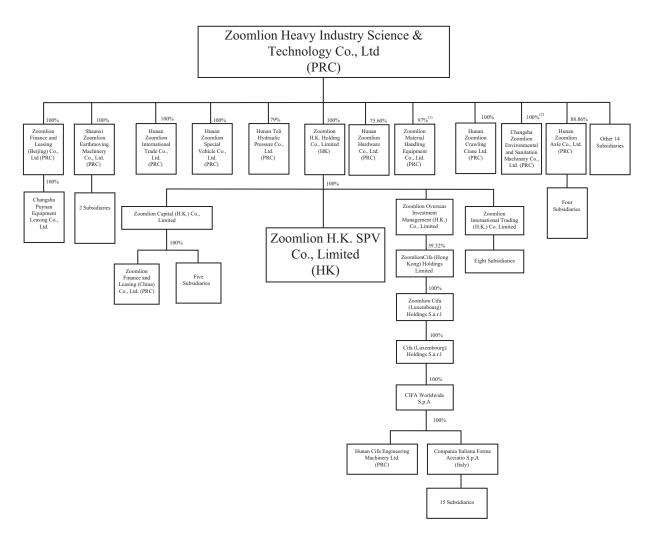
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⁽¹⁾ As of December 31, 2011, the Company held 82% of equity interest in Zoomlion Material Handling Equipment Co., Ltd. On February 20, 2012, the Company has completed the registration with the local administration of industry and commerce and increase the holding to 97%.

⁽²⁾ On March 15, 2012, we passed a board resolution approving the disposal of 80% equity interest in the ESM Company by way of a public tender on Hunan Province Equity Exchange. Upon

completion of such disposal, the ESM Company will cease to be a subsidiary of the Group and we will retain 20% equity interest in the ESM Company. For details, please see "Summary – Recent Developments".

R____

			Y		31,			
	200		2010	0	2011			
	R	%	R	%	R	\$	%	
	00 5 (0	(,	100.0)		100.0	
1	20,762	100.0	32,193	100.0	46,323	7,360	100.0	
C n r	(15,422)	(74.3)	(22,424)	(69.7)	(31,316)	(4,976)	(67.6)	
	5,340	25.	,	30.3	15,00	2,3 4	32.4	
Orr n n n n	105	0.5	54	0.2	14	2		
n r n n	(1,250)	(6.0)	(2,146)	(6.7)	(3,160)	(501)	(6.8)	
Gnrnnr n	(878)	(4.2)	(1,645)	(5.1)	(1,861)	(296)	(4.0)	
Rrn nn	(194)	(0.9)	(265)	(0.8)	(398)	(63)	(0.9)	
	3,123	15.1	5,	1.	, 02	1,52	20.	
(L)/nn rn								
	(6)				12	2		
N n n	(295)	(1.4)	(365)	(1.1)	(36)	(6)		
r r	6		14		24	4		
	2, 2	13.	5,41	1.	, 02	1,52	20.	
In	(409)	(2.0)	(828)	(2.6)	(1,429)	(228)	(3.1)	
	2,41	11.	4,5	14.2	,1 3	1,2	1.	
_								
()								
Cnnr - r-			(-)					
r	3		(2)		(1)			
0 r			11					
En rn nrn nn								
n r PRC	44	0.2	(74)	(0.2)	(2)			
	4	0.2	(5)	(0.2)	(3)		,	
	2,4	11.	4,523	14.0	,1 0	1,2	1.	
E r r C n	2,447	11.8	4,666	14.5	8,066	1,281	17.4	
N n- n r n n r	(28)	(0.1)	(78)	(0.3)	107	1,201	0.2	
	(=0)	()	()	(0.0)	/	- /		
ErrCn	2,497	12.0	4,580	14.2	8,050	1,279	17.4	
Nn-nrnnr	(31)	(0.1)	(57)	(0.2)	120	19	0.2	
	` '	` '		``'				

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			31,		
	200	2010	20	11	
	R	R	R	\$	
		()		
-, Prr, nn n	3,683	4,135	4,886	776	
L r n	907	1,119	1,390	221	
In n	1,432	1,256	1,216	193	
G	2,082	1,907	1,793	285	
In r n	71	86	103	16	
0 r n n	15	50	43	7	
r n rr	229	585	912	145	
R nrnn	5,060	9,775	12,780	2,031	
P n D m	234	185 274	261	41 51	
D rr	148		317		
- /	13, 1	1 ,3 2	23, 01	3,	
' In n r	6,272	8,678	9,656	1,535	
r n rr	6,265	8,260	13,614	2,163	
R nrnn	3,283	6,397	7,089	1,126	
P n	755	1,577	1,481	235	
C n n	3,439	18,758	16,002	2,542	
_ /	20,014	43, 0	4,42	, 01	
	33, 5	3,042	1,543	11,3	
' L n n m n	8,553	8,107	6,049	961	
r n r	10,632	17,203	19,314	3,069	
In	283	757	1,289	205	
_ /	1,4	2,0	2,52	4,235	
· · · · · · · · · · · · · · · · · ·	54	1,03	21,1 0	3,3	
- ,	14,40	3, 5	44, 1	,132	
L n n rr n	5,621	7,690	7,089	1,126	
r n r	684	1,379	1,789	285	
In	550	471	418	66	
/	, 55 2 ,323	,540 35, 0	,2 35, 4	1,4 5, 12	
	,552		35,5 5	5, 12	
	,001	2,400	55,5 5	5, 55	
r	1,673	5,797	7,706	1,224	
R r	5,755		27,701	4,401	
_ ! _ ! _ !	,42	2,3	35,40	5, 25	
	124	5		30	
_ 1	,552	2,435	35,5 5	5, 55	

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					Υ		31,	
					200	2010	201	1
					R	R	R	\$
						()	
Ν	(n) / n r	r r n		(1,366)	451	1,880	299
Ν		nn n			(1,360)	(1,833)	(1, 287)	(204)
Ν		nrr/(n) n n n		3,250	16,755	(3,275)	(521)
Ν	n r	/(r) n	n	n	524	15,373	(2,682)	(426)
Е		rn nr	n		2	(54)	(74)	(12)
С	n	n	nn n	r	2,913	3,439	18,758	2,980
С	n	n	n	r	3,439	18,758	16,002	2,542

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	Y		31,	
	200	2010	201	1
	R	R	R	\$
	(,,)
$Gr \qquad r n^{(1)}(\%) \dots \dots \dots \dots \dots \dots \dots \dots \dots $	25.7%	30.3%	32.4%	32.4%
O r n r $n^{(2)}$ (%)	15.0%	17.9%	20.7%	20.7%
N $r n^{(3)}(\%)$	11.7%	14.3%	17.6%	17.6%
EBI DA ⁽⁴⁾⁽¹¹⁾	3,452	6,182	10,058	1,598
EBI DA r $n^{(5)(11)}$ (%)	16.6%	19.2%	21.7%	21.7%
Inr n n n rr n	372	403	513	82
(6)	14,174	15,797	13,138	2,087
N / (n) ⁽⁷⁾⁽¹¹⁾	10,735	(2,961)	(2,864)	(455)
In r r r ⁽⁸⁾⁽¹¹⁾ ()	9.3	15.3	19.6	19.6
L r r ⁽⁹⁾⁽¹¹⁾ ()	4.1	2.6	1.3	1.3
N / (n) EBI DA r $^{(10)(11)}$ ()	3.1	(0.5)	(0.3)	(0.3)

- (1) Grrnrrnrrmr.
- (2) Ornrn nrrrn mr.
- (3) N r n n r r r m r.
- (4) EBI DA **ГГГГ**, **ГППГП**.
- (5) EBI DA r n n EBI DA rn r.
- (6) r r-r n n r n n rr n .
- (7) N r n n r .
- (8) In r r r n EBI DA n r n n n r n .
- (9) L r r n EBI DA.
- (10) N /(n) EBI DA r n n /(n) EBI DA.
- (11)rnrnnn-GAAPnrrnnrrrnrrnnrrnnnnnnnnnnnnrnrnnnrnrnnnnnnnnnnnrnrnn<

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GAAP	n n	, n	n n r	n n	r r n
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Dr nn	r n			329	415 456 72
EBI DA				3,452	6,182 10,058 1,598
n	<i>**</i>	n	r n n	/(n	n):
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					()
r-r n	n rr n .			8,553 8	8,107 6,049 961
Ln-r n	n rr n .			5,621	7,690 7,089 1,126
				14,174 15	5,797 13,138 2,087

	•••		14,1/4	15,191	15,156	2,007	
С	n	n	(3,439)	(18,758)	(16,002)	(2,542)	
Ν	/(n)	10,735	(2,961)	(2,864)	(455)	

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	Y		31, 2011	
	R_	R_	R	\$
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EBI DA	3,452	6,182	10,058	1,598
In r n n n rr n	372	403	513	82
In r r r ()	9.3	15.3	19.6	19.6

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	200	2010	2011
		,	
C n r n r	6,465	13,011	18,260
Crn nr	9,893	14,726	25,405
Enrnnnn nr	2,903	5,183	7,684
R nr nn n nn nr	451	673	840
Er rn nr	556	1,348	1,886

n r

 $\frac{N_{1}}{m_{1}} = \frac{1}{2} + \frac{1}{2$

r rr n nr n 2009, 2010 n 2011 n r r r nn nr n r n nn r.

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n	r nn	rnCn.A	D	r 31, 2011,	r	n n	r	n
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119	,283 r	n r n 464	n n	n n	ľ	ľ -	- r	r,

	n	r	ľ	n	r	rn	ľ		n -	r'	r	n,
n	ľ	r n	ľ	n		rn	r,	ľ	r	n	:	

			Υ		31,			
	200)	201	0		2011		
	R	%	R	%	R	\$	%	
		(,)			
C n	18,147	87.4	30,350	94.3	43,755	6,952	94.5	
0 r	2,615	12.6	1,843	5.7	2,568	408	5.5	
	20,762	100.0	32,193	100.0	46,323	7,360	100.0	

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	Y				31,		
	200 2010			0	2011		
	R	%	R	%	R	\$	%
		(,)	
R r	14,281	68.8	20,740	64.5	29,463	4,681	63.7
	533	2.6	842	2.6	1,047	166	2.3
Drnnrn	150	0.7	239	0.7	253	40	0.5
C n n r	165	0.8	354	1.1	207	33	0.4
0 r	293	1.4	249	0.8	346	56	0.7
n r	15,422	4.3	22,424	•	31,31	4,	•

С	ľ	ľ	,	r	n	n n	n	ľ	ľ			ľ	n	r	
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n rrnrnrrnrrn:

	Y				31,		
	200		201	0		2011	
	R	%	R	%	R	\$	%
		(,		_)	
C n r n r	5,115	71.5	9,575	68.0	13,668	2,172	64.4
Cr n n r	6,335	76.3	7,995	72.2	11,595	1,842	74.2
Enrnnnn nr	824	67.0	1,282	68.4	2,061	327	69.2
R nr nn n nr	527	67.0	765	61.4	1,072	170	61.7
Er rn nr	373	83.8	607	78.6	834	133	79.6
Mrnn nrn	787	90.1	390	92.4	453	72	89.9
Fnn r	165	41.6	354	33.9	207	33	13.1
n r r r							
n	14,12	3.	20,	•	2, 0	4, 4	•
A r n	1,296	82.3	1,456	87.0	1,426	227	86.8
n r	15,422	4.3	22,424	•	31,31	4,	<u> </u>
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C n r n r	2,042	28.5	4,510	32.0	7,544	1,199	35.6
Cr n n r	1,963	23.7	3,082	27.8	4,023	639	25.8
Enrnnnn nr	406	33.0	592	31.6	917	146	30.8
R nr nn n n nr	260	33.0	481	38.6	665	105	38.3
Er rn nr	72	16.2	165	21.4	214	34	20.4
Mrnn nrn	86	9.9	32	7.6	51	8	10.1
F n n r	_232	58.4	689	66.1	1,376	219	86.9
	5,0 1	2.4	,551	31.3	14, 0	2,350	33.1
O rnn-r r n	_279	17.7	218	13.0	217	34	13.2
	<u>5,340</u>	<u>25.</u>	,	<u>30.3</u>	15,00	2,3 4	<u>32.4</u>
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	200		2010)			
	R	%	R	%	R	\$	%
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m r	20,762	100.0	32,193	100.0	46,323	7,360	100.0
C n r	(15,422)	(74.3)	(22,424)	(69.7)	(31,316)	(4,976)	(67.6)
	5,340	25.	,	30.3	15,00	2,3 4	32.4
Orrnnn	105	0.5	54	0.1	14	2	
n r n n	(1,250)	(6.0)	(2,146)	(6.6)	(3,160)	(501)	(6.8)
Gnrnnr n	(878)	(4.2)	(1,645)	(5.1)	(1,861)	(296)	(4.0)
Rrn nn	(194)	(0.9)	(265)	(0.8)	(398)	(63)	(0.9)
	3,123	15.1	5,	1.	, 02	1,52	20.
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r r	6		14		24	4	
	2, 2	13.	5,41	1.	, 02	1,52	20.
In n	(409)	(2.0)	(828)	(2.5)	(1,429)	(228)	(3.1)
	2,41	11.	4,5	14.3	,1 3	1,2	1.

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• / n. Ormrnrnr 43.9% r RMB32,193 nr rnD r31, 2010 RMB46,323 n (\$7,360 n) r rnD r31,2011. nr rr rn rn rn r n, rrn D r31,2011. nr Cn, rnr n nrn r rn r . In r r, rn rr nr nrn nrn 50.6%, r RMB14,085 nn2010 RMB21,212 n f \$3,370 n) n 2011. n n n nr n n r - n nr nr nr n n nr nr n rn nrnr 41.0% r RMB11,077 nn2010 RMB15,618 n f \$2,481 n) n 2011. In r r, r rrn n - rrn nr n n nr rr rr nr rr nr nr rr

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			200	2010	201	1	
			R	R	R	\$	
				()		
Ν	(n)/ n r	r r n	(1,366)	451	1,880	299	
Ν	n n n		(1,360)	(1,833)	(1,287)	(204)	
Ν	nr r /(n) n n n	3,250	16,755	(3,275)	(521)	
Ν	nr/(r)n	n n	524	15,373	(2,682)	(426)	
E	r n n r	n	2	(54)	(74)	(12)	
С	n n	nn n r	2,913	3,439	18,758	2,980	
С	n n	n r	3,439	18,758	16,002	2,542	

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nnn n2009 RMB1,360 n, nnr r Ν n rr, nn nRMB829 n, nnrn r n RMB535 n, n n r r n n RMB70 n, rr, nn nrr rnrnn r ľ r r rn r nrn nr n2009. n nr r rrr r, rn n n r n n nn rn. n

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			200	2010	201	1
			R	R	R	\$
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In n r			6,272	8,678	9,656	1,535
r n rr			6,265	8,260	13,614	2,163
R nrnn.			3,283	6,397	7,089	1,126
P n			755	1,577	1,481	235
C n n			3,439	18,758	16,002	2,542
_ !			20,014	43, 0	4 , 42	, 01
,						
r n r			10,632	17,203	19,314	3,069
L n n rr n			8,553	8,107	6,049	961
In			283	757	1,289	205
			1,4	2,0	2,52	4,235
'			54	1,03	21,1 0	3,3

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r r-r n n	2,530	23	309	49
" n r r-r n n	3,726	4,211	4,490	713
Crrnrnn-rnn	2,297	3,873	1,250	199
	,553	,10	,04	1
<u>-</u> ,				
r n-r n n	4,515	5,534	2,036	323
" n r n - r n n	2,313	4,938	5,210	828
, n r n	1,090	1,091	1,093	174
L:Crrnrnn-rnn	(2,297)	(3,873)	(1,250)	(199)
	5, 21	, 0	,0	1,12

In 2009, 2010 n 2011, rr nr r nn n n n RMB29.3 n, RMB65.1 nn RMB116.1 n (\$18.4 n), r . A D r31, 2011, r RMB68,030 n rr nr 28 n rnnn n n r n n . In n, n n n n r n n r RMB11,266 n r n n r n n-r r r r n rr n .

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R r	3,055	3,706	4,762	757	
r n r r	1,620	2,122	1,691	269	
F n	1,597	2,850	3,203	509	
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				200	2010	201	1
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L	:	n	r	(340)	(557)	(533)	(85)
				5,01	, 4	11,5 3	1, 3
А	n		r n r	(229)	(585)	(912)	(145)
А	n		n n r	4,832	6,362	10,651	1,692

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	R	R	R	\$
		()	
n1 n	2,133	2,642	4,547	723
O r1 n n3 n	382	921	2,362	375
O r3 n n1 r	1,427	2,403	3,401	540
O r1 r n2 r	931	772	932	148
O r2 r n3 r	161	174	249	40
O r3 r	27	35	72	11
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	r	r	n	:													

			31,			
		200	2010	2011	2011	
		R	R	R	\$	
			()		
B n	Jn r 1	(255)	(340)	(557)	(88)	
I r n	r n	(87)	(258)	3		
j n	n r n	2	41	21	3	
	31	(340)	(55)	(533)	(5)	

nr nr n r n r n 2009 n 2010 nr n rr r rn r r. In 2010, n r n r r n r r r n r r n r rn r. In 2011, r n r r r n n r r n r r n r r n rr n n n r n .

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	n	r	r r	n r	n n	n	ľ	r n	r :
								31,	
						200	2010	2011	2011
						R	R	R	\$
							()	
Gr n	n					9,190	17,841	22,135	3,517
🥤 n m	nn n					(847)	(1,669)	(2,126)	(338)
						8,343	16,172	20,009	3,179
L : r	n r	r n						(140)	(22)
L :	n r	n r.				(5,060)	(9,775)	(12,780)	(2,031)
A n	n n	ľ				3,283	6,397	7,089	1,126

			31,			
	200	2010	2011	2011		
	R	R	R	\$		
n 1 r	3,761	7,338	8,163	1,297		
0 r1 r n2 r	2,917	6,168	6,971	1,108		
O r2 r n3 r	1,961	3,331	4,496	714		
O r3 r	551	1,004	2,505	398		
	,1 0	1,41	22,135	3,51		

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_	_		,212	12,2 2	12,103	<u>1, 23</u>
В			3,843	5,441	4,967	789
ľ .	r	r	4,369	6,841	7,136	1,134

2011

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Orr r r n r r n r . In nr, r r r n r r r n n r 30 120 r n 2009, 2010 n 2011.

гг n г г n r 56.6% г RMB4,369 n D r 31, 2009 RMB6,841 n D r 31, 2010, n г г n г 4.3% RMB7,136 n (\$1,134 n) D r 31, 2011. n г n n r г г г n n n n г n n r n г г г .

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						200	2010	2011
r	n	m	ľ	(N)	153	167	142

 $N_{s,s} = (n_{s,s} + n_{s,s} + n_{$

Orrn mr nr r 153 r rn D r31, 2009 167 r rn D r31,2010, nr n , n rrn nrr r nn n r .Orr n mr r 142 r rn D r31,2011 rn nr r r nrr r n n r n nn.

			31,		
		200	2010	2011	2011
		R	R	R	\$
			()	
D	n1 n r n n	. 1,901	4,640	4,974	790
D	r1 n n3 n	. 2,105	3,567	3,938	626
D	r3 n n6 n	. 2,238	3,067	2,496	397
D	r n6 n	. 1,968	1,008	695	110
		. ,212	12,2 2	12,103	1, 23

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Orn n rn rn, nnr nn r-n rrn n.In n, nnr nn r nr rn r nr n n nr nr nr rn nnnnr n rn rr nnn n r r, r r r r n. n nr nr nr nn nn n r nnn, , r r rr r r n n n, n rr r n nr

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				Y		31	,
				200	2010	2011	2011
				R	R	R	\$
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			_ •				
	r			(4)	(4)	(157)	(25)
L	r r	n	n	(3)			
Ρr	r	ľ		10	39	148	24

In 2011, n nnn rr nH Prn.Ar n r rr r nr rrn n.Mn, r Bn nLnr nnnn nn rrn nrrr r r r nr rrn n.

r nn rnn rrn nrn r nnnrn rn rnn rn r nr rr.

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				200	2010	2011	2011
				R	R	R	\$
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А	n	r	r		12	13	2

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L r r n n r n n . Or r r n r r r n n r n n n n , n r n n n r r n n r n n n r r n n n n r r r n n r n n r r.

n n n r	n n	rnn , rn nrr) nr		n n,	r n n r r	n rrnr r	(n n n r :	r n r
						31, 200		
			- ,	- 1	Y R (1 Y	2 Y 	5 Y
Lnn rn Ornn-	rr n r rr n		14,174 10,632 684	15,158 10,632 684	9,015 10,632	3,458 159	1,491 525	1,194
_			25,490	26,474	19,647	3,617	2,016	1,194
Fnn M	rn n	r n		3,369	3,369			
						31, 2010		
				'	1 Y1	1 Y	2 Y 5	
Lnn	rr n		15,797	16,878	8,650	2 Y 2,520	<u>Y</u>	5 Y 1,118
r n O rn n-	r rr n		17,203 1,379	17,203 1,379	17,203	387	992	1,110
			34,379	35,460	25,853	2,907	5,582	1,118
Fnn M	rn n	rn		7,284	7,284			
						31, 2011		
			- ,		Y1	1 Y 2 Y	2 Y ' 5 Y	5 Y
Lnn rn	rr n r		13,138 19,314	13,989 19,314	6,487 19,314	5,226	2,276	
Ornn-	rr n		1,789 34,241	1,829 35,132	25,801	710 5,936	$\frac{1,119}{3,395}$	
Fnn M	rn n	rn		10,726	10,726			

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	%	R	%	R	%	R	\$		
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· · ·									
r-r n n rr n	3.8	(4,280)	3.3	(1,234)	4.8	(1,090)	(173)		
Ln-r nn rr n	5.7	(3,320)	6.7	(1,091)	6.1	(1,314)	(209)		
		(7,600)		(2,325)		(2,404)	(382)		
/ ;									
P n	0.4	989	0.4	1,762	0.5	1,742	277		
B n	0.4	3,439	0.3	18,756	1.0	16,000	2,542		
R n r n n	8.0	8,343	7.8	16,172	8.0	19,869	3,157		
r-r nn rr n	3.5	(4,273)	3.4	(6,873)	4.2	(4,959)	(788)		
Ln-r nn rr n	4.8	(2,301)	3.6	(6,599)	3.9	(5,776)	(918)		
		6,197		23,218		26,876	4,270		
		(1,403)		20,893		24,472	3,888		

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C enc Rik

r rrnrrrr, rnrrn r r, , nn rrnn n rnn r rrn, , rrn rn nn rrn rn rn nr. rrn nr rrrr**, r**, Jn n, Ern HnKn r. Drn 2009, 2010 n 2011, nn r rn n nrn n. nn nn n n n nn rn rn rrn-nn n nr n rrn n 5% r nnRMB n r n r n rrn .5% n r nr rn r n rrn r nrn n n r nn n r r n n' n r n rrn r n n r n n r .A (n) n r n n n r n (r) n r r r r r RMB r n n n r n r n rrn .Fr 5% nn RMB n r n rrn , r n n r r n r n r n r n

			Y		31,			
	20	00	20)10	2011			
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			_					
	%	R_		R		R	\$	
			(,)			
<i>√</i> D r	5%	(58)	5%	(88)	5%	(254)	40	
-	(5%)	58	(5%)	88	(5%)	254	(40)	
E r	5%	(10)	5%	(29)	5%	(11)	(2)	
	(5%)	10	(5%)	29	(5%)	11	2	
J n n	5%	(28)	5%	(61)	5%	(7)	(1)	
	(5%)	28	(5%)	61	(5%)	7	1	
HKD r			5%	225	5%	(1)	0	
			(5%)	(225)	(5%)	1	0	

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Cnrnnr, nrnrrr, rnrn nnn, nrnrnr, rnrn nrnrnnrn r.

r nrn nrn rrrnnr nrn rrn. Arn CCMA, rr-nrn nrn rr rrn fn ,Jn,ErnCn. r nrn nrn rrn r n2010 n r rrr:

R	, ()	(\$)
1	C r rIn	27,767
2	K L J n	19,870
3	H CnrnMnrC.,LJn	8,768
4	_OL_O CE n	8,082
5	E VrrGr Gr n	6,298
6	n n	5,243
7	_CMG C n	5,187
8	X n C n	5,012
9	AN Gr C n	4,993
10	ERE_Crrnn	4,418
2,144	: CC A	

(1) A r n n n' r r.

nrn nrnr rnrn n. Frrr, rnrn r, nnCnnr nnr, nn rrnrn nrnrn nrrn , nn r nrn nnCnn r nnr nn.

R ' R RY RY

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Cnn rnn nr.Arn Inm nMnr Fn, rIMF, Cn'r GDPr CAGR 10.7% r 2001 2010. Drn r , Cn GDPr rnBr, R, In nCn, rBRIC, rn. nrrGDPr r BRIC, rnn rrrrrrr

2001

	2001	2002	2003	2004	2005	200	200	200	200	2010	2001- 2010 R
C n	8.3%	9.1%	10.0%	10.1%	11.3%	12.7%	14.2%	9.6%	9.2%	10.3%	10.7%
In	3.9	4.6	6.9	7.6	9.0	9.5	10.0	6.2	6.8	10.1	7.8%
R	5.1	4.7	7.3	7.2	6.4	8.2	8.5	5.2	(7.8)	4.0	4.7%
Br	1.3	2.7	1.1	5.7	3.2	4.0	6.1	5.2	(0.6)	7.5	3.8%
" n	1.1	1.8	2.5	3.5	3.1	2.7	1.9	(0.3)	(3.5)	3.0	1.6%
Fr n	1.8	0.9	0.9	2.3	1.9	2.7	2.2	(0.2)	(2.6)	1.4	1.0%
J n	0.2	0.3	1.4	2.7	1.9	2.0	2.4	(1.2)	(6.3)	4.0	0.8%
Gr n	1.6	0.0	(0.4)	0.7	0.8	3.9	3.4	0.8	(5.1)	3.6	0.8%
R	<u>2.3</u> %	<u>2.</u> %	3. %	4. %	4. %	5.3%	5.4%	2. %	-0. %	5.1%	3. %

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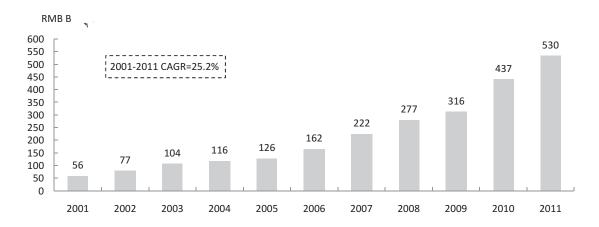
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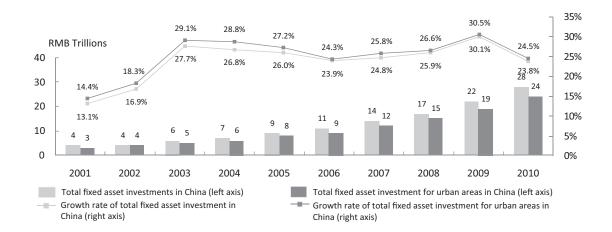
Dr n n n n r r r, C n' n r n n r n r r n r r n , n r r n C n r r r n r n r n r n r . A r n CCMA, r n n r n n r r C n - n r r n r r r RMB56 n n 2001 r RMB530 n n 2011, r r n n CAGR 25.2%. n r r n r n n r r n r r n r n :



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F nn rnrrCn'r n n n ľ . A r n Cn, N n B r nCnnr ľ n n RMB3.7 r n n 2001 RMB27.8 r n n 2010, r r n n CAGR 25.1%, nCnnr RMB3.0 r n n rrnr r r n n 2001 n n 2010, r r n n CAGR 26.1%. C n r RMB24.1 r n n ľ n r, nnr n n n r n ľ n r n r nr nC n. r ľ n n n n ľ ľ ľ n n n n n r n r n C n ľ r : n



M n , nr n r C n r n n r n n n, n r rn n nrn rnCn.Arn r r ľ n r J n r 35.8% n 2000 47.0% n 2010. H Ν n C n n n r n, r n r, nCn' ľ r n n nr, ľ rrrn nnCn, n n r n n n ľ ľ n nr n nr nC n.

Inc ea ing Demand fo E o of Con c ion Machine Made in China

. C n E r nr r n r n C n n r ľ n r n r n n r r r 2006, r n r r n T. T. ľ n n.A r n CCMA, n r C n n r ľ n r n r \$0.7 J n n 2001 ľ J \$15.9 n n 2011, r r n n CAGR 36.7%. On n, ľ nrn Cn r n n r n n n r n 19.3% 2001 2011 CAGR r n CCMA, r r nr n r n r r r n r r n r n r n n r n n n C n . A r n n n n, r n r n n r r C n r n r n 2009. H r, n r r, r n r n n r r C n r r n r 2009 2011.

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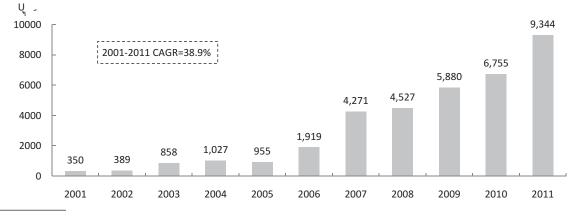
, n 2004, PRC rn n r n r n n r n n r n n 124 . C rr n, r 300 n n r r n. r r n n r n n n n r r n n r r n n r n n n n r r n n r n n r r n n r n n n n n r r n n r n n r n n r

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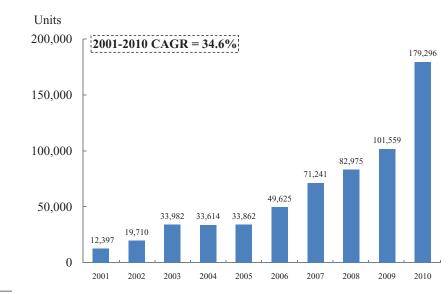
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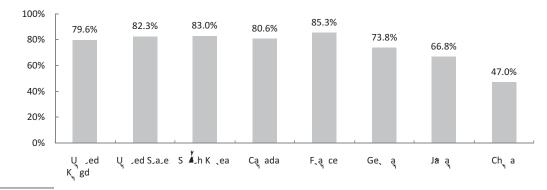
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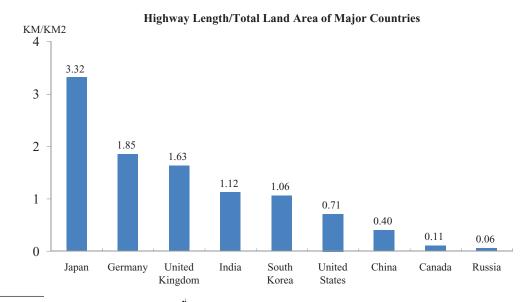
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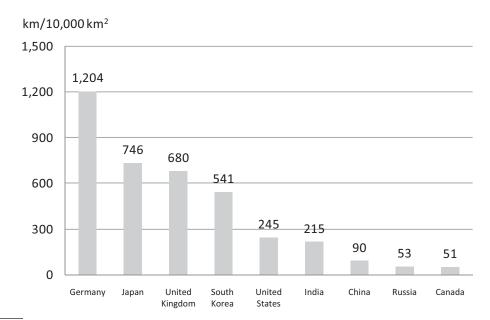
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- Enn rn n r n r n r n r r n .
- Inr-n nr n.
- F n n r n n r 22 80 r.
- In r n n n r n r 60 200 r r r r r r r n n .
- M nr rrnr7 12 MP.

- Drn nr.
- Hr nr r r nr .
- 14 n r n r n n n n n r CIFA r n r n n r r n n r n r n r n
 - M n n n r r n n r 26 136 r r r.
- M r r n n r r n n r 7 48 MP.
- J n n n n r n r r r n r n n r .
- E n r n r n r n n n r r , n n n n .
- Orn r n n n n, - n, - n, r n n r n .
- M n n rnnr 16 45 r.
- M 200 r.

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- C r r r n n r 6 15 r.

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- Fr nr nrn.
- C n r r n n r 40 100 r r r.
- M r r r nr rn r 10 22 MP.
- D n r nr n r - r n n nr rn r n r nr.
- n n n.
- M nr rn r 40 80 rrr.
- M nr rrnnr 6 12.5 MP.



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	• M n rnnr 12 220 n.
	• M n rnnr 35.8 95.8 r.
	• M rnn r 465.5 7,350 KN
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	• C r n r r rr n nr r rr rn.
	• rn n , n n .
	• M n rnnr 180 500 n.
	• M n rnnr 88.5 150 r.
	• M rnn r 6,480 17,000 KN

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- C n r n n nr r n n rr n, n r n r n r r n n nr nr r n n , r r .
- 18 n rn r 50 3,200 n.
- A nrn nr n n-r nr n - r n, r nrn r , r , n r r n, r r n, r r n, r r n, r r n n
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- 34 .
- M rnr rnnr 50 80 r.
- M rnn r 804 5,316 KN- .
- A nr n nr n rn r rn
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- M r n r 2.8 r, n r n 98 r.
- n r n r n n n n n n n n r n r .
- n n r n r r n r n, r n r n , n n r n, r n r n r n, r n r r r .
- F rnr
- M r 80 r.

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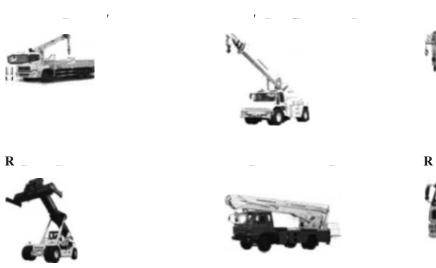






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n r	950	947	100%	1,200	1,576	131%	1,500	1,670	111%
r n nr	5,760	3,220	56%	8,760	5,911	67%	15,260	7,791	51%
r Cnr n	5,700	5,220	30%	8,700	5,911	07%	15,200	7,791	31%
n	450	395	88%	1,200	984	82%	1,500	1,375	92%
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r rn)	6,000	7,804(2)	130%	6,000	10,034	167%	12,120	7,852	65%
Crrrn	600	182	30%	600	364	61%	900	507	56%
r r n	1,800	1,678	93%	3,500	5,175	148%	13,000	13,795	106%
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R r ⁽³⁾	1,800	1,433	80%	2,500	2,375	95%	3,600	3,066	85%
n	1,000	836	84%	1,500	1,118	75%	2,400	1,809	75%
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I	60,000	68,871	115%	62,000	61,000	98%	220,000	221,586	101%
I r	7,000	6,370	91%	150,000	131,020	87%	180,000	133,204	74%

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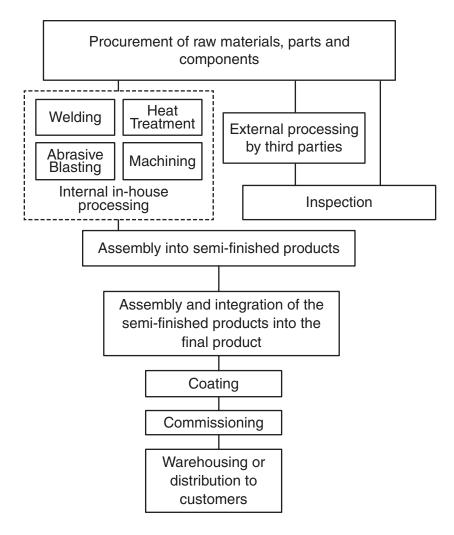
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In n, rn r M 2007, n r nn r r r r n r r nC n rn r n r n r r r r B n nL n. nFnn nL n (C n) nF r r 2009 r r n r n r r , n nC (H.K.) nM 2008 n r n r r r . O r PRC r , B n n L n n nFnn nL n (C n), n r r r r MOFCOM n n n n, n r r r n n r PRC r r , r n r n r n r n n n r n n r n r n n r MOFCOM. In n, n r n n n / r r r n n n n n n r r n n n / r K n , A r , I , R n A r . In n, r n r n r n r n n n n r n PRC. n r r n m rr r r n n, n r r n m rr rr , r r n :

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			R	%	R	%	R	%
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F	n		6,896	33.9	10,312	33.1	13,145	29.4
In	n n		2,666	13.1	5,090	16.3	8,839	19.8
	n r n n	rn mn n	3,340	16.4	6,028	19.4	7,170	16.0
	n r n n	(1)	7,463	36.6	9,720	31.2	15,586	34.8
			20,3 5	100.0	31,150	100.0	44, 40	100.0

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- J n r n n n n, r r r r r n n r n n r n n r 30% 60% r r n r n n n n n n n n n24 n . r n r r r r r n n n n n n r r 36 n .
- J n r nn rn rrn n, r r r r r r n rn n r n n r 20% 30% r r n rrn n n r r n n n n r n n r n n r r n r r r n n n r n n r n n n n r r r n n n r n n n r r r r r r r r r r
- Jⁿrnn rrnn, n nr rr,

г n n r . A D r 31, 2009, 2010 n 2011, n г г n n r n n r RMB94 n, RMB422 n n RMB464 n, (\$74 n), r . Orrrrrrnn nn nrnn C In 2009, 2010 n 2011, n r PMP26 PMP26 ľ ľ n n . ľ n r n n n r RMB36 n, RMB69 n n n, r G n r , r n r r n 90 n r r , r r r r n 90 n r r n r n , r r r n r r n n r r r r r r n r r r n r r r n r n r r r r .. nnr r r n rr nr n n. rr r n n r n n rrnrrn, rnrn, n.

Orr nr r n rr nr rn nrr n r r n n , r n n , n r n n r n n , n n r n n , n n nr nrr, rnn r rrrn rr nrn r r. nr rrrn nrn n rr r.Orrnr rrn n15 rn Mr. nJn, nrnr nr nFnn Ln (Cn).Fr rn Mr. nJn'rn, rr Mn n nr r nr n n rr r rr Mnnnr IVI II MIT. NJN. TNT T TT TT NFNNLN(CN)NCNNTNNT NFNNLN (CN)TNCN.A 15 T T'T, T'T, T' TNT MBATEMBAT r nr MBA rEMBA r. r nr r nr r nnn, n, nnn n rrrn rnnr n r nrn n n. r rr nr nr r ľ rnnr rnrnnn. Orrr rn, nn rnn nrn n rnr r n. rn rrr rn nn nrn nr nr nn . Orr rn nrr rn nr nn n n, r, n nn n, nn n nrn rrr n ľ n n ľ ŕ.

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rrn r rrn n n. n 1999, 69 rr r r , n n r22 PRC n n rn n r n n n n . r n r r n n r n n n n r n r , n r n n r n n r n n n n r , n r n r n n r n n r n n n n n n r n r n r n r n r n , n n n r n r n r n r n n r n n n n r r n r n r n n r n n n r r r n r n r n n r n n n r r r n r n r n n r n n n r r r n n r n r n n r n n n r r n n n n r n r n n r n

Arnnrrrn n, nrnr nnrnCn, Nnnn n PrrArn1998, r n n r r r n n n A r, C n r n M n r In r n n n A r n 2009, 2010 n 2011, r CCMA, n r H C n r n n n n Pr n 2009, 2010 n 2011, r M n r H n n r r n-R r D n PRC.

Frrr,nrnnrrnnrrnnrrnr2005, nnNn KLrrn Knrn rnnn</t

rr r r n n r n r n r n n.Crrn, n n r r n n nn n r r r n n r , n n:

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r nnr nrn rrr . r nn n, r r, r nr r , n r-r nn-r/nn nnn- nr nr rrn rr. nn r n r n. A D r31, 2011, 612 n nC n, n n 48 n n n n, 511 n n 53 n n . In n, D r 31, 2011, 29 n CIFA n I . 1,388 n n n n n C n D r 31, 2011. n r n n n r n r , n n n n.

n r r r r r n , rn n n r r r r r A D r 31, 2011, n n 603 r r r r n n C n, n n n n r r r r n r r CIFA rn n C n, n 329 r r r r n r . O r r CIFA n n 24 r r r r n n I . In n, D r 31, 2011, 17 r r n n C n, 199 r r n r , n r n r r r r r n n r n r M r A r n, E r **y** n n n A r n R n In Pr r O r n n. r r r r r n n Kn n r r n n . O r r r , C n r r r n n r r r n, r r n - Kn n r r n C n.

n 36 r rrrnCn nrrr nnnrr Dr31, 2011.

r rrrn- n n rr n r nr, r nr r r n nnn- r/n n nnn- n r n nrr r rnr .A rrnn n nn- n n n nr n nr n nn- r/ n n nnn- n r n . rr n, nrn n nr n n rn r r, n n r r rr n .

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	6,676	23.1
Pr n	14,017	48.6
n r n	3,388	11.8
Mn nn nr n	4,045	14.0
F n n	707	2.5
	28,833	100.0

In 2009, 2010 n 2011, n rr r r RMB1,383 n, RMB2,249 n n RMB3,076 n**j** (\$489 n), r .

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r PRC nr nrrnr, nr-r nn.Or r CIFA nI I n n nr n, r r nr nr n n n n rrn, rnn nrr. nrnrrnrnnnrn rn n n.r r r I n n . r n r r n n r n r n n n n r n r n r n r r . In n, r -r r n n , r n n r n r n r.R.n.rnn, r n n n nr rr n.Drn 2009, 2010 n 2011, r nPRC n I nr rrr n rr n rr n n r r n n n n n n r n r n r n n r n r n.

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nnnrn nrn r rnr , n rn rnr r. nnnrn rnr rr nrnnrnrn rr .Or r rnrr, n ľ r CIFA nn nrn rnnr nr n ľ , nrn. n nnrn n rr r n r r r, n n r r n , n n n n r. n nnr nrn, n nrr nnrn, - n nrn rnrn rn n г n г г г, г nСn.In 2009, 2010 n 2011, n г n n г n n n r

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- n r r r;
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- rn rn nr n nr n nn ;

- nr rnnrnrn;
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 n n n r n nn; n
- n r r n n n n r n n .
- Inn,r nCPr rInrr F rn Innn C n rnrn C nnNDRC nMOFCOM,n nn nnrrnn rn rn r,r n,n nnnnnr,rnn r,rrnnnnnnnnnnn r,rnnnnnnnnnnnrnnnnnnrnnnnrnnnnnnrnn
- n n n nrr r rr r nr G nC :
- n r rn n r rrn n n400 n (n r r r n n r n); n
- n r r r 320 r r r , r r n 30 n r , - r n r 6 n r , r r n r 220 r r r , n r n n n n n r n n r, r n r n r r - n n r , r - n n r r, n r n n , n r - n r .

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Jnr PRC Pr Q L, nrrr r r rnr rn nr rr nr, r r . I r r ľ ľ r n rnrrr (rn). P r n r r r ľ r n n rr ľ r.

On Or 1,2004,Prn nAn rnRDAnGAQ,NDRC,MOFCOM nG n rAn rnCn.rn rrn rnrnrnrrn rrn rrnrnrnnrn nrnrnnrnnnnnrnnrrnnrnnnnnnrnnrrnnnnnnnnrnnnrrnnnnnnnrnnnrrnnnnnnnrnnrrnnnnnnnnrnnnrrnnnnnnnrnnnrnnnnnnnnnrnnnnnnnnnnnnnrnnnnnnnnnnnnnnnnnnnnnnnnnn</td

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- J n rNC n rn n RnAE rnAPrCPRCrn n, nr rrnrnrnrnrnrnnrr nrnrnr

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- - ArnNMOFCOM nAnr nnnRn ICnrnn Cnn Fnn LBn,nOr 22,2004, MOFCOMrnrrnnnrrrnnnrr. Annrrrnnnnrr. AnnrrrnnnnrrRMB170n, ()nnnnnrnnnnnnrnnnnnnrnnnnnnnrrnnnnnrrnnnnrnnnnrnrnnrnnnrnnrnnnrnnnnnnrnnnrnnrnnnnnnrnnnnnnrnn

Jnr PRC, nn nrr r rnnn n n:

- R n n n r r r;
- Prnn nrnn rrnnrrn rr r;
- r n n r n n n n n n;
- In r-n rr n r n n ; r
- Ornn n rnr CnBnnR r C n.

R R R R

MnrnnrPRCnnnnPRC EnrnnPrnL, PRC LnPrnnCnPRCLnPrnnCnrArPnPRC LnPrnnCnr

Inrn, Inr R nn C nn P n Inrn Pr , n rr r n, r n r n r n rn n r r n PRC.

J n rPRC L r L nPRC L r C n rr n rn r n rr rnnr C n rL , r n rn rnnrnr nrnnrrrn nrn r, n rrnn

rCr r142, r nrn rn-n nrr rn rn rn nRnn rrn rn rn Rnn .Cr r142 r r Rnn nr r rn rn nn r n-n nrr n rr n n r r n rn nrn r n n r r n rn n rn n r . AFE r r rn n r r n Rn n n n r r r n rn r r n Rn n n R n n n r r n n n r r AFE, n n r R n n n r n n n n n .An n Cr r142

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On J27,2011, AFEAFE Crr r 30, rrr , rn, nnnnrnrr n rr rr nnnnrnrr nrnrnnr rrnrnnrnrrrnnrrnnrrnnrrnnrrnnrnnnrnnrnnrnnrnnrnrnnrn

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Dr. n C n n	56	C r n, C E		O rn	A	8, 1999
		E Drr				
Mr. L Q n	48	E Drr			А	8, 1999
Mr. Q n	43	Nn-Dr	ľ		J	13, 2006
Mr. L C n n	68	In nnn-		Drr	J	13, 2006
Dr. Q n n	59	In nnn-		Drr	Ν	r 16, 2007
Mr. n	63	In nnn-		Drr	Μ	21, 2009
Mr. L n n	65	In nnn-		Dr r	Μ	21, 2009

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Image: normal strain strain

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I no rrrrr r J 2006. Mr. Q rrn n rr rB n H n Fr In n A rL. n r rr H n C Fn III, L.P. Mr. Q n nrr D C n H n L. (:861), n n H n K n E n, r Frr 2009 r 2010. Mr. Q r r'r n n E n r'n J n r n'n C, PRC n 1990, n r' r n B n A n r n r K M n n Nr minr n HnKninr n n n nHnKnn Ar 2003. Mr. Q r 20 r rn nrr n n.

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.nnnnnn-rrrrCn. Dr. QnnrrnNr2007. Dr. Qnnnnnnrn. Dr. Qnrrnnnnnnrn. Dr. QnnnnnnnnrnnnnnnDrr, CFnnOr n / rrrrHKnPRCn.

- . _ nn nnn- rr rC n.Mr. n n r r r n M 2009.Mr. n n r n rn rn rn rn C n nO r 1995.Mr. n rr n B n N -C n r A n r n n n C r r n.H n r n n n n r n . Mr. n r n R r A n A r r Mn r C r n 2000.Mr. n r r' r n H r r L n j n r n n n C , PRC n 1982.

nn nnn- rrrc n.Mr.Ln nr rrn M 2009. n Ar 2009, Mr.Ln r nrn rr Cn N n M nr In r Crrn, - n nrr.Mr.Ln r r H Prnn Br - n A r nn AnrnC n Cn r M 2003 Jn r 2007.Mr.Ln nrn rr Cn R En nrn Gr C.,L.r Jn r 2007 Frr 2008.Mr.Ln r nEn n Mn nr B n C Pr nB n, PRC nJn r 1988 nr r'rnLr r rrn n rn E n n Mn nr Pr Cn C n Pr CnrC n B n, PRC n1997.

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Mr. C n n	39	C B	r r	n	r	r	J	22, 2010
Mr. L An n Mr. L C								,

_ Y _ r n r r r r r.Crrn Mr.C nr n r r n n r n B n H n F r In n A r L.Mr.C n r n PRC n 1996.Mr.C r r N n f n r r' r n L n n n C , PRC n 1995, n r' r n In rn n L r P n n r n B n , PRC n r 2001 n Er f n r R r n N r n n F r r 2002 r , n r' r n E MBA r C n E r In rn n B n n B n , PRC n r 2010.

nr nr rr rC n.H r n nr nr rn rC n.Mr.L D nr r r n R r In , nr n r n R r In n R r In r Jn r 1996 D r 2008.Mr.L n r r rC n n J 2006.Mr.L r r C nr j n r n C n C , PRC n A n r M n n n 1989.Mr.L n n r r 1.7% r C n H n, r C n n, r 8.0% nr r r rC n

_ · · r r r C n. Mr. L r n n r n n n n n r r n r C n r 2004 2008. Mr. L r r r r J 2006 J 2010. Mr. L r r H n n A r r C (r r n n n H n n A r r f n r) n C n C , PRC r' r n A r r M n r n J 1982, n r r' r n A r r n C n n r n r C n n A r r n r (r r n n n C n n n r) n C n n , PRC n J n r 2000. Mr. L n n r r 1.3% r C n H n, r C n n, r 8.0% n r r r r r n .

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Mr. n n	55	n rPr n	r 9, 2004	A 1, 2007
Mr. H J n n	48	n rPr n	Ar 17,2001	A 1, 2007
M . D	53	n rPr n	A 31, 1999	N r 13,
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Mr. F n M n	54	n rPr n	A 31, 1999	r 1, 2008
Mr. n C n n	56	n rPr n	r 27, 2004	r 1, 2008
Mr n	54	n rPr n	A 31, 1999	J 23, 2010
Mr. n Mr. 7 n n n	47	_ Pr n	A 31, 1999	A 20, 2006
Dr. ³ n n	39	Pr n	r 9, 2004	A 20, 2006
Mr. G _ n	49	Pr n	r 9, 2004	A 20, 2006
$Dr. n C$ n n \dots	49	Pr n	Jn r 1, 2005	A 20, 2006
Mr. L J n	48	Pr n	A 31, 1999	r 1, 2008
	48	Pr n n	O r 30, 2009	Jn r 5,2010
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Mr. H n n	41	Pr n	J n 15, 2008	J 23, 2010
Mr. nJ n	38	Pr n	Frr5,2007	J 23, 2010
Mr. C n	48	Pr n	A 31, 1999	J 23, 2010
Mr. C $n \vec{P}$ n	40	Pr n	r 23, 2002	J 23, 2010
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..., Y.nrrnrCn.nnnrnnMnrCnrn1996. M. Drnnnrnn1999, nnrrrnrnnrnnn2007. M. Dnnrrnrnnrnnnrnrrnnrrnnnnnrnrrnnrnnnnnnrnrnn</t

nrrn rCn.Mr.Fn nrn n nnr rn rCn.Mr.Fn nrn n rn rCnnA 2006 n nrrn rCn n r2008.Mr.Fn r r n rn 3r Grn Pr Hnn nEnrrnr rnO r2006 n An rrr n Ln rPr Cnr nnHnnPr n n2007.Mr.Fn r'rr nBn Anrnr Jnn fnr n C, PRC r nm n n2004.

nrrn rC n.Mr. n nrn n nnr rn r.Mr. n rrn n rrr r2004 J 2006 nr nnrrA 2006 A 2008. Mr. n r r n r, n n Ar N n O nn rr n J n In r n P n n2007. Mr. n n r'r n M n Ennrnr H ng n r n C n C , PRC n1981.

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Y_rrrrnMr.nnnnnnnnrrnrnnnnnnnnrrrrnrnrnrnnnnnrrrrrrrrnrA200212006. Mr.nnrrrrrrrrrrn2006. Mr.nrrrrnArLrDnrrnnCnCnArrrDnrrnqGrAnn0nLr'AnnnnnnQGrAnn0nnrnn</

. 'Y '_ r n rC n.Dr. n r n nrInrn n Fnn Cnr r r n Inrn n Fnn Mn n A nn 2006.Dr. r nn rr r2004 J 2006, n r n r nr nr r nr r Mr 2006 D r2008.Dr. r O nn Enrr Mn n Prnn nM nr In r CMMA nJ n 2007.Dr. n r' r n B n A nr nr C n n r G n n nC , PRC nJ n 2004, r' r nM nr En nr n r Mn n n n En nr n n nr m n n r C n n r G n n nC , PRC nJ n 2004.Dr. n r n C n n r G n n nC , PRC nJ n 2004.

rn rC n.Crrn,Mr.G rn rr rn nrrn nnrn n r r r.Mr.G r n rP nrn r r2004 Frr 2006.Mr.G r r HnnR n nr n n nE n M nr Mn rn nC n C , PRC n1985, r rr n M nr En nrn n Mn n n n En nrn Hnm n r nC n C , PRC n Mr 2004.Mr.G n r'r nE B n A nr n m n r n nC , PRC nJ n 2007.

rrnn rrnn rrnnbr. rrrn Rr HnnPrn n r2005. Prrnn, rn Rr GnrLCn RrIn rJnr2005 J 2006. Dr. n r nrn n OnnLCn Prn rr Crrnn2008 n OnnRr Pr(GrI) Hnn - n A Frn2010. Dr. nr r C LnP n (rrn nn fnr P n nL) nCn n, PRC rn Ln1988. _ . _ _ r n rC n.H n nrnnrr n Mnr Cnr nn N r2000. Mr.L r(n r n n n) Ln nC, HnnPr n r Ar 1989 Jn 1992. Mr.L Gnr Mnr n B n D r n rC n r N r2003 Frr 2006, D Gnr Mn r rC n r D r2004 J 2006, n H n R r C O r rC n r A 2006 A 2008. Mr.L n D Mn n Dr r C n A n r n En rn n n n r r 2004 D r 2008. Mr.L r r C n n C n r n En n rn C (rrn n n C n n n r) n C n n C , PRC r² r n C n r n M n r n 1986, n C n E r In rn n B n r² r n E B n A n r n n n , PRC r 2009.

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r n rr n r r n r r n r n r nr nr rn . Mr. C n r r r n r 2000 2006, r n n r n r n r n r n r r n r 2006 D r 2008, n r r n r n r n r J n r 2010 M 2010. Mr. C n r r C n n C n r n n En n r n C (n n n n C n n C n r n J n r n r r C n n n r) n C n n, PRC r' r n C n r n M n r n 1984.

_ r n r C n Crrn , Mr. C n r n r n r n r n r n n n n r r n r . Mr. C n n n n n r r n n N r 2007, n r n r C n n J 2010. Mr. C n r r H n f n r F n n E n (rrn r H n f n r) n C n C , PRC r' r n In r n r n J n 1994.

_ Y'' r nr n r.Prr nn ,Mr. n n nr n r A IC Inr n n C., L.r D r2000 O r2007. Mr. n n n n r n r n r 2008 n n r n r n r n J 2010. Mr. n r r n n A r n En n r n C (rr n n n n n A r J n r) r' r n E r n En n r n n n C , PRC n J 1988 n r r r n M n n n En n r n J n r n n n C n n H C , PRC n J n 1999.

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A D r 31, 2011, r n r n - r n n n RMB5,210 n J \$828 n).

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E o Denomina ed Bank Loan

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n N rrrn G N n G N r n D C rn rrn , rn rnn nr H r N rrn , nn nn n r rnr, nnn P n A n, n, nn nn n r rnr, nnn P n A n, r , I rr G rnr nr nr n r n r A n, r , I rr G rnr nr n r n r r nrr nn nr rn Pr n (n n Pr n nn n n nr Pr n) n rn r nr r r. n n n n n n r n H r n nr n G N n n H r n n nr n, rn rn r n n n n n n r n Anr n G N, n n r Er rrC rr, r r n r r n DC. n r r Er r r C rr r r r n r n r n r .

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- Prr n n n r n n nn r n N rn rn, Ir r 30 n r n60 r r n : ľ
- r'r r n r n n r n n r r r n r r r r n r r n n r r n nn I r, G r n r r En , (1) n r' r n r r n nn , nrnr; n
- (2)nnnrnn<t Anr r nrnnrrr nrnrr.

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JnrrnrRn,nCnCnr,IrrrnrrnrrNrn101%rnnNrr,rnnnnNrr,rnnrnNnrnr,rn 0 r).

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Ir, Grnrn rr n nr r N n nr, nr r, r n rn nr r, . N , n Ir, Grnrr r n , rrrnr r r n n. N r , r n Ir, Grnrrn rr , n n H r n n H r n n r r , n n G r n r r r n n r r ,

An, nn rn, r, n, nn r, nN rn r Grn nr nr, rn n, nr nr r , , nr mn r rn r r n nr nn Ir, Grn rr rEn rn rr nr

- (1) rrn n:
 - () n, , nrrrnnr n n r:

 - () rnn N (n n rn nrr) r n30 r r n n rn , r , n, n nrn, N n rn rr r r r r r, n H rr nnn n30r; r
 - () r H rrn nr r I r, G rnrr rEn r H rrn nr, , r nr n n mn H r r n nr n , r n , n , nn n n R n n Jr n r r r nr n, n n n n r n r r r r n n n H r;
 - () n, nr rrnn r rn nr nr nnr, rr , Nrnr Grn;
 - () n , n r n , , , r n r, r n r r r r , n r r r n n r;

- () n n r n r n r n n n n n r r r r n E r n C n D r 2003/48/EC r n r D r n n n n ECOFIN C n n N r 26-27, 2000 n n n n r n n r n n , r n r n r r , D r ;
- () n , , n r r rn n r n , , n r r rn n r r r n n N (r r n n r r) r n n n n n r n r r n n N r n r; r
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n n N r n n n, I r n G r n r n, n G r n r n r n n n r , r r n n n, n r , , n, r , n r n r n r r n r (L n), n r n r r r r (n n n n), r n r r, r n R n In n (r r r n r n r n r n n n r r) , n n , r r R n In n (r r n r n n r r).

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Ir, nn r Hr, n , r n, r , rn r, r n n n r n r n, r () n rn (nIr rEn) r n n n r n, r () n In n r I r' n (n n n A n A n, n, r n r n n I r) n r N n In n r, () r n r n n, n E n D (n) n n n , r n r r n n, r r, n n, r n r n n n n n n () I r n n, r r, n n, r n r r n n n n n n In n r n n r n r n r r n r n n n n .

Grnr, nn r Hr, n , r n, r , rnr, r n n nnr n rn, r () n rn (Grnr rEn; nIr rEn rGrnr ArEn, nr, nrr rn rrn rnrnrnrnrnrnrnnn<

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Grnr nr Ir(rn rEn) rn n r,r rnr, Grnr. Ir nrrnn n rn nnn n N n n nr n Grnrr Grnr'r.

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nn Nrnnn, Grnr r:

- () n r , nn n n120 nr r n r Grnr, nn n (n n n n En n) Grnrnr nn r(n n n n, n n n n) r r n r n GAAP n r r nnrn n r n r n nn nn;
- () n r , nn n n90 nr r n n nn rr G rnr, nn n (n n n n En n) G rnrnr - r r (n n n n, n n n) n) r r n r n GAAP nr rr nnrn n r n r n nn nn; n
- () n nnn n n10 r Grnr r rrn r, rnn rrn n nrn n n, r, rn r r, nEn D nn r'r Grnr nr r, nEn D Grnr nrr r r;

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N r I r, G rn rn r n G rn r'r , r rn r , r n n r n, r n r , r r , n H r n N r r n n n n n n n, r r n n n r r r n In n r r N n n r n r n n H r n n, r r n n r r n n n r n n n, r r n n.

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r N, rrnnnn nnn n (EnD):

- (1) nn nr nn Nn n n, nn r30 ;
- (2) n n rn , rr , n, n n N n n n , n n r n, r r r r , r n r r ;
- (3) r I rr Grnr nnr nn r nr Rr **f** n Cn Cnr, CrnCnn Cn n, Mrrn A;
- (4) r I rr Grnr , r60 rrnn H r 25% r r r rn n nnN, r r n nn n Innr;
- (5) nrn Inn n Ir, Grnrrn Grnr n n r (r n rn Ir, Grnrr n Grnr'nn r), r Inn r rn n , r r r Innr, :() r

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- (8) Grn nrn rGrnr nrr nnrGrn.

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H r r n r n n n n N (r n n n r n , r r n r) n r n n r n r N n n n (1) r n n n n n r r r r n n (2) n E n D , r n n n r n , r , n, n n r n N r n r r r n r n, n r r .

rn Innrrn r, nEn D rn nnn, r nrn n rn r r nr Innrn rn/rn n n/rrnn r r n n, rn n r n r.E nr r r n rn , r , n, rnr n, nH r r n r Innrr N n :

- (1) H r r n r r n n E n D n n n ;
- (2) H r 25% n r n n n n N r n r n r n r n
- (3) H r r r r n/rn n n/rr n n r r n n , r n ;
- (4) r n r n60 rr r n r n r r n/rn n n/rr n n; n
- (5) H r r n r n n n n N n n r r n , n n n r , n n n r n 60- r .
- rnrrn, Hr rnrn n nnN rnrr, n nnnrnrr

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En nnrn,r,n,rnrnn, r nnnn r r r n rn nn nnr Hr.In n, Grnr rr r, n90 rn r, r n r nn Irn Grnr rrnnr In nr n N n Irn Grnr n, n n n r n r.

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- (4) r r n r n r n r n N r n n N r r r r r r n N r n R n r R r 7 n C n C n r , r r n n n r r r n n n n n r r ;
- (5) n N n n r n n N;
- (6) r r n H r r n r n , r , n, n n r n H r'N n r r r r r n r n r n r n n n r r H r'N ; r

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(8) nr Innr, NrGrnnrn

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- rn J...rn(nnR nnr rA)rrn r nrn J...rn, rn rr, n rrn Nnn rrn nn rn R n.

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HE HOLDER OF HI NO E AGREE FOR HE BENEFI OF HE I, ER HA (A) HI NO E MA BE OFFERED, RE OLD, PLEDGED OR O HER I E RAN FERRED, ONL (I) O HE I, ER, HE & ARAN OR OR AN OF HEIR RE PEC I E AFFILIA E, (II) NDER A REGI RA ION A EMEN HA HA BEEN DECLARED EFFEC I E, NDER HE EC RI IE AC; (III) FOR O LONG A HE NO E ARE ELIGIBLE FOR RE ALE NDER K LE 144A, O A PER ON HE ELLER REA ONABL BELIE E I A & ALIFIED IN I IONAL E ER HA I F RCHA ING FOR I O N ACCO N OR FOR HE ACCO N OF ANO HER & ALIFIED IN I IONAL E ER AND O HOM NO ICE I GI EN HA HE RAN FER I BEING MADE IN RELIANCE ON K LE 144A; (I) HRO GH OFFER AND ALE HA OCC R & IDE HE NI ED A E I HIN HE MEANING OF REG LA ION I NDER HE EC RI IE AC; OR (I NDER AN O HER A AILABLE E EMP ION FROM HE REGI RA ION REQ IREMEN OF HE EC RI IE AC, AND (B) HE HOLDER ILL, AND EACH BE EQ EN HOLDER I REQ IRED O, NO IF AN F RCHA ER OF HI NO E FROM I OF HE RE ALE RE RIC ION REFERRED O IN (A) ABO E.

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n r (1) nn nr **f**.. r nN r C r r n r nR n n r r r r F r R r B n N r r n r n n r D r 31, 2008 n (2) n n n r r n H.10 r F r R r B r r n n r n r J n r 1, 2009:

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		(R	\$1.00)	
2005	8.0702	8.1826	8.0702	8.2765
2006	7.8041	7.9579	7.8041	8.0702
2007	7.2946	7.5806	7.2946	7.8127
2008	6.8225	6.9193	6.7800	7.2946
2009	6.8259	6.8295	6.8176	6.8470
2010	6.6000	6.7603	6.6000	6.8330
2011				
0 r	6.3547	6.3710	6.3543	6.3825
N r	6.3765	6.3564	6.3400	6.3839
D r	6.2939	6.3482	6.2939	6.3733
2012				
Jn r	6.3080	6.3120	6.2940	6.3330
F r r	6.2935	6.3000	6.2935	6.3120
Mr (r Mr 23)	6.3021	6.3154	6.2982	6.3315
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 - () nr n N r r H n K n n r r r r r n(r n n) rr n n r , r n r n n H n K n n nr n r , r n r n .
 - rr, rr, rrnN HnKnr rr rrrnr, rnrnHn Knn HnKnr.
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M r 15, 2012

 $\begin{array}{c} 31, 200, 2010 \\ (\bullet \bullet \bullet h, B \end{array}$

	<u>No e</u>	200 R_	2010 R_	2011 R_
, С n г	3	20,762 (15,422)	32,193 (22,424)	46,323 (31,316)
		5,340	9,769	15,007
O rr n n n n	4	105	54	14
n r n n Gnr n n r n R r n n n		(1,250) (878) (194)	(2,146) (1,645) (265)	(3,160) (1,861) (398)
		3,123	5,767	9,602
(L)/ n n r n N n n r r	5(_) 5	$ \begin{array}{r} (6) \\ (295) \\ \underline{6} \\ 2,828 \end{array} $	(365) <u>14</u> 5,416	$ \begin{array}{r} 12 \\ (36) \\ 24 \\ \overline{9,602} \end{array} $
	5	(409)		
In		2,419	(828) 4,588	(1,429) 8,173
		3	(2) 11	(1)
PRC		44	(74)	(2)
		47 2,466	(65) 4,523	(3) 8,170
E r r C n N n- n r n n r		2,447 (28) 2,419	4,666 (78) 4,588	8,066 107 8,173
E r r C n		2,497 (31) 2,466	4,580 (57) 4,523	8,050 120 8,170
, (R) (R)		0.45	0.74	1.05

	No e	200	2010	2011
		R	R	R
<u>-</u> ,				
Prr, nn n		3,683	4,135	4,886
L r n		907	1,119	1,390
In n	10	1,432	1,256	1,216
G	11	2,082	1,907	1,793
Inrn	12	71	86	103
O r n n		15	50	43
r n rr	14	229	585	912
R n r n n	15	5,060	9,775	12,780
P n	1	234	185	261
D m	20()	148	274	317
		13,861	19,372	23,701
In n r	13	6,272	8,678	9,656
r n rr	14	6,265	8,260	13,614
R nrnn	15	3,283	6,397	7,089
P n	1	755	1,577	1,481
C n n	1	3,439	18,758	16,002
		20,014	43.670	47,842
_ '				
		33,875	63,042	71,543
,				
L n n 11° n	1 (_)	8,553	8,107	6,049
r n r	1	10,632	17,203	19,314
In	20(_)	283	757	1,289
		19,468	26,067	26,652
!		546	17,603	21,190
!		14,407	36,975	44,891

31, 200 , 2010 2011 () $(\bullet \bullet h B)$

	No e	200	2010	2011
		R	R	R
-, _ L n n m n	1()	5,621	7,690	7,089
O rnn- mn	22	684	1,379	1,789
D rr	20()	550	471	418
		6,855	9,540	9,296
		7,552	27,435	35,595
R R				
ſ	23(_)	1,673	5,797	7,706
R r	23()	5,755	21,579	27,701
		7,428	27,376	35,407
		124	59	188
Y		7,552	27,435	35,595

ArnrrrnMr15, 2012.

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	No e	200 R	2010 R	2011 R
-, _ Prr, nn n		2,397	2,819	3,586
L r n		448	615	861
In n	10	59	58	135
In n n r	30	1,882	3,364	8,570
In r n	12	52	60	57
O r n n		11	47	40
r n rr	14	215	525	887
P n	1	147	145	261
D rr	20()	62	96	107
-,		5,273	7,729	14,504
/			1,129	14,304
In n r	13	4,209	6,920	7,694
r n rr	14	8,242	16,824	28,839
P n	1	631	1,470	1,406
C n n	1	2,292	16,638	8,095
_ 1		15,374	41,852	46,034
			40.501	60.500
		20,647	49,581	60,538
L n n rr n	1 (_)	1,644	3,867	4,095
r n r	1	9,792	15,393	16,388
In	20(_)	270	712	1,177
,		11,706	19,972	21,660
_ '				
		3,668	21,880	24,374
		8,941	29,609	38,878

 $31, 200, 2010 _ 2011 ()$

	No e	200	2010	2011
		R	R	R
L n n rr n	1()	1,575	2,346	4,152
O rnn- rrn	- ()	1,070	99	112
D m	20()	5		
-,		1,580	2,445	4,264
		1,500		
		7,361	27,164	34,614
R R				
r	23(_)	1,673	5,797	7,706
R r	23()	5,688	21,367	26,908
Y		7,361	27,164	34,614
I		7,301	27,104	54,014

ArnrrrMr15,2012.

 $\begin{array}{cccc} H n & n \\ & &$

1		(• • •		, 2010 _	2011				
-			_'		!			-	
(23(_)) (23()()) (23()()) (23()()) (23()())	R	_		
-	R	R_	R	R	R	R	R	R	R
1, 200	1,521	12	52	(1)	(2)	3,02	5,0 1	140	5
$\begin{array}{cccccccccccccccccccccccccccccccccccc$			240			(240) (152)	(152)		
B n r (N 23()())	152	10				(152)		(25)	
A n nn-nr n n r A n r		10					10	(25) 11	
Cnr nr nn-nr n nr r n n r r		2		47	3	2,447	2 2,497	29 (31)	/
31, 200	1, 3	24		47 2	$\frac{3}{1}$	4, 32	,42	$\frac{(01)}{124}$	_
$A r r n \left(N 23()() \right) \dots $			443			(443)			
I n A r n N n- O r n (N 23())	298	5,181					5,479		
C n (N 23()()) B n r (N 23()())	2,957					(827) (2,957)	(827)		
A n nn-nr n n r D n r nn-nr n	,	(2)					(2)	2	
n r								(10)	
I n H r nG O rn (N 23())	869	9,849					10,718		1
r n n r r		11		(95)	(2)	4,666	4,580	(57)	
31, 2010 Агг n (N 23()())	5,	15,0 3	1,212 751	()	(1)	5,3 1 (751)	2,3	5	2
Or-n HrnG Orn	101	1.054	751			(751)	1.505		
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	131	1,376				(1,541)	1,507 (1,541)		(
B n r (N 23()()) A n r	1,778	(1,778)						34	
Cnr nr nn-nr nnr		15					15	2	
A n n n-n r n n r D n r n n-n r n		15					15	(15)	
nr rn n r r				(15)	(1)	8,066	8,050	(12) 120	:
31, 2011	. 0	14,	1, 3	$\frac{(13)}{(1)}$	$\frac{(1)}{(2)}$	11.145	35,40	$\frac{120}{1}$	3

31, 200 , 2010 2011

	No e	200 R_	2010 R_	2011 R_
(,)/,		(1,3)	451	1, 0
P n r r r r n		(829) (3) (70)	(910) (236) (27) 6	(1,210) (260) (112)
n n Pr r n n n Pr r r r, n n n n n n		(15) 7	(44)	(7)
P n r n r, n r C r n n	11() 11()	79 (28)	55	37 31
In r r		34	96	214
(Inr)/r n n		(535)	(773)	
_ /		(1,3 0)	(1, 33)	(1,2)
Pr r n n rr n		11,581	10,840	
R n n n m n				(11,847)
		(498)	(743)	(695)
D n r r D n r nn-nr n nr		(152)	(711)	(1,657) (12)
Dn rnn-nrnnr Cnrnrnn-nrnnr		31		(12)
Pr n r n nn-nr n n r		51		(27)
Nrr n ArnNn- Orn			5,479	
Nrr n HrnG Orn			10,796	
Nrrr-nHrnGOrn				1,507
/(,)		3,250	1,55	(3,2 5)
_ /(_) '		524	15,373	(2,682)
'		2,913	3,439	18,758
		2	(54)	(74)
'	1	3,43	1,5	1 ,002

31, 200 , 2010 2011

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In F r r 2010, C n Nn-Orn 297,954,705 A r nn n n r In A 2010, C n r r n n r n r F n , C n r n nr r RMB4,928 n r n 4,927,636,762 A r , n H n n A AC 21.4% n r .

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On J n 3, 2011, C n r r n n r n r . F n , C n' r nr r RMB7,706 n, r n 6,275,925,164 A r n 1,430,028,886 H r , n H n n A AC 16.19% n r .

(c) Ba i of e a a ion

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nn n nrrnrn rn Inm nFnn Rrn nr(IFR) Inm nA nn nrBr(IAB). IFR n n Inm nFnn Rrn nr, Inm nA nn nr(IA) nr nrrn.A r nn nn Grr nN 2. IAB nrnnr IFR rr r nnr 2011. O, n nrrn Gr'nn n:

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A nN 31, IAB rnn nr IFR rn r rn D r31, 2011. Gr n r IFR nr rn nn n r rnn.

$() B_1 , \quad \bullet' \quad \bullet \quad \bullet_1 .$

n nn n nr r n r r r- r n - r- r n r nn nr n (N 2()) r .

()4 in me un n.

rrn n nn nn nr IFR rr n n n, n n n nr nn nrr n , , n n n.A r r r

Ennrn nrr nnnn . Rn nn rrnn rn r rn n r, rn r rnn rr rn r

(a) B ine combina ion

Bnnnrnnnnnrrn rnrr. Cnrrrnnrnnnnnrrr. Cnrrnrnnnnnr. Innnr,Grnnnrrrnrr

Gr r n :

- r nrnrr;
- rn nnn-nrnnrn r;
- n n n n , r n n r n r ;
- n r n n (n r r) n r n

n n, rnr nrn nrr. nrnrnr nn nr nr-n rn. nrnrrnnrr.

rnnr r, Grnrnnn nnrnnrr.

An nnn n r n r n r n . I nnn n r n , n r r n n n r n . O r , n n r n n n r n n n r n r r n n r r .

n r- n r (r n r) r r r n r r r' (r' r) n r r , n r r n n r r' n r n n r n n r n r n r n n n. r n n n r r n n r r r r - r n n r r n r r n/r r r .

(b) S b idia ie and non-con olling in e e

rrnnr Gr.Cnr nGr r mnnnrn nn nn r.In nnr, nnr rrnrrrnnn. Annnnrnnnnnrnrnnnr....nnrrnr....nnnnr.....nnn......nn......nn......nn......n.......n.......n.......n.......n.......n.......n.......n.......n.......n.......n.......n.......n.......n.......n......

Nn-nrnnrrrnrrnrrnrnCn, nnrGrnrnrrnrrnnnnnrnrnnnnnnnGrnrrnnnnrrnnnnnnrnnnnnnnrnnnnrrrrrnnnnnnrrnnnnnn

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CnnGr'nrnrnnrnrnrnrnrnrnn

In C n' n , n n n r r r r n (N 2()), n n n r r (r n n r r).

Gr'rn rr nN 30.

(c) A ocia e

An nnn GrrCn nnnn, nnr nnr r n n, n nr nn nn n r n n. n Gr'r r nr n , Gr'nr r n n r n n r r nn n Gr n r r n r n r n n r n n n r r , Gr'nr r n n n n n n r r Gr'n n n n . Gr'n-r n r n n n r Gr'n n n n .

Jnr rn rn rnn nGrn r n nGr'nrnn, rnr r n nrn rn rrn nrn n rr.

n Gr n n n n n r n , n r n r n r n n , r n n r n n r r . An n r r n n r r n n r n n n n r n r n n r r r r n n r n n n n (N 2()).

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(e) In angible a e

Enrnrr rn nnn rn nrr. Enrinii Enrinii r n Gr n r r n n n n n n r n r (N 2()). C rr n n n. nr n n r , r r, n n r r r n r n r n r n , r (N 2()). C n r r N n r N (N 2()). Or nnrrn nnnrn nrr.

O r n n r r Gr r n n r n (r n) n r n (N 2()).

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(h) Financial in men

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Ann nrn rn n Gr r nr rn nrn.Fnn rrn Gr'nrr rnn rr Grrnrnn nrr rnn nrr n rnrr.

Fnn rrn Gr'n nnrrr rrn.

Fnnnrnnrnn, nnn, Grrnnnn, nrnnnnn

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In r - rn rr n r r n n r r rn n . n n r n n, n r - rn rr n r r n n rn n n n n r n n r n n r n n r r r r r rr n, r n n r n , n n r .

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(i) Im ai men of a e

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Innrnrnrnrnrnnnnnrnrnrnrnrrrrrrrnnrnrnrnnnnnnnnnnrnnnnnnnnnrnnnnnnnn

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 r n n r n) n r r n r n n
 r r n n r r r.

I rn rn nrr nr - r- rr nrr r r r.An nnrn r r n n r rn n. I rn rrn n rrnn r, rrn rn nr rn nr nn rrnn , rn rn nr rn nr .In , rn r rrr nn n n n. nGr rn rr, n n rrr r nn n n nr n rr n rnn r n n n n n n nr n rr . nr r n n n n n nr r n n rn rr r n n r r .

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rnnnrrnnrnnnnnnnnnr.Pnnnnrrnrnn-rrnnnrnnnrnnrrnn

(n) Re en e ecogni ion

R n r r n r n r r r . Pr r n n Gr n r n n , , n r r , r n r n n r r :

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rnnrrn Gr Rnn (RMB). nn rrn Cnn rn nn PRC RMB nn nrn Cn' rnEr Er (FR). nn rrn Cn' rn HnKn Anr Rn (HKAR) fn Dr fD) rrnnnnn nrn fD.

Frn mrn rn nrn rrrn rn nr rn rn n.Mnr n nn nrn mrn rrn rn nr rn n .E n nn rr n n r n rr rn nn nn .

Nn-nr n r rnr r nrnrn rrn n rn nrrn rn n.Nn-nr n nn nrnrn r rrn rrn n rn nrrn r rn r n.

r Cn'r nn PRCrrn nRMB nr r n rn rrn rn rn n Bn rrn nRMB nrn nr n . r n n rn rr n n r rn n r n n rr r.

On nrn nnPRC, n nrn rn rnr r rnrn

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Fnn rnr nnn rrn.Brrn rnr r n, nrnrr n nrrnnr rn nr.

- () n n n n r Gr ; r
- () r n n r nn Gr r r n Gr.
- () Ann r Grn nnn :
 - () n n Gr r r r (n rn, r n rr r).
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 - () n r n n r r r.
 - () n n n n r r r n r n n r r.
 - () n n n n r n Gr r n n r Gr.
 - () n nr r n nr r n n ().
 - () rnnn n()() n nnn r n r r n n rnn n (r rn n).

Cr rrnr rnn, rnnrn,

() Segmen e o ing

- Ornn, n, n n n rrn nn n, r n r nn nr nr rr Gr'nr n nr r nrr, n n rrn, Gr' r n nn r n.
- In rrn nrn rrn rrn rn n rn rr nr rrn rn r, nr r nr, r r rrr r, nr r, r n rnn r r, r r n rnn r r r

3 ,

- rnGrrrr,n,nnnnrnr,nrnr,nrnnnnnnnnrnrnnnnnnnnnnnnnnnnNNnrnnnnnnNNNN
- rnrrnrnr n Gr'nrr, n n r n nr n.

n nn rrnrnnmrr :

	200 R	2010 R_	2011 R_
:			
C n r n r	7,157	14,085	21,212
Crnnr	8,298	11,077	15,618
Enrnnnn nr	1,230	1,874	2,978
R nr nn n n nr	787	1,246	1,737
Ег гп пг	445	772	1,048
Mrnn nrn	873	422	504
O r n r r	1,575	1,674	1,643
Fnnn nrnn	397	1,043	1,583
	20,762	32,193	46,323

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	200	2010	2011
-	R	R	R
G m n r n (N)	74	70	87
Ln rr, nn n, nnn	(10)	(37)	(6)
0 r	41	21	(67)
	105	54	14

Note that the the theory of the property of the second state $n_{1} + \sigma + n_{2} + \sigma + n_{3} + \sigma + n_{$

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Prrrnrn/(rn):

(a) Ne finance co :

	200 R_	2010 R_	2011 R_
Fnnn: Inrnnn Gnnrrnr	(34)	(96)	(214)
	(34)	(96)	$\frac{(19)}{(233)}$
Fnn : Inr n n n rr n (N) L : Inr n *	372 (35)	403	513
N n r n N n (n)/	337 (8)	403 58	513 (244)
	<u>329</u> 295	<u>461</u> <u>365</u>	<u>269</u> <u>36</u>
*In r r r nn r r n n r n r n n r r	1.0% 7.2%	_	_

 $N_{\mu\nu} = \frac{1}{m^{\mu}} = \frac{1}{$

(b) S aff co :

		200 R_	2010 R_	
	(N 21)	104		178

(c) O he i em :

	200 R_	2010 R_	2011 R_
С ппг	15,307	22,070	31,109
Dr n r r , n n n (N 9)	245	327	369
Arn r n	21	24	27
A r n n n (N 10)	63	64	60
O r n r	58	74	128
Ar'r nr n r	6	12	11
Pr rr n (N 19())	87	135	154
Irn:			
r r (N 14())	87	258	(3)
r nrnn (N 15())			140
n n r	(9)	24	81
rr, nn n (N9)	5	5	8

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In n n n r n n r r n:

	 R		2010 R_	2011 R_
, R				
Pr n r r	4	459	988	1,504
Pr n r r		9	5	2
(20())				
Ornnnrr rrrn		(41)	(165)	(77)
E n rr n r n n r /		(18)		
	4	409	828	1,429

R	n	n	n	n	n	n	n	n	n	ľ	ľ	n
	:											

			2010 R_	2011 R_
Pr	r n	2,828	5,416	9,602
N n	n r r n, r			
ľ	n n m (N ())	705	1,354	2,401
	n n- n	52	33	36
	n n- n	(5)	(20)	(35)
	n n (N ())	(251)	(472)	(862)
A n	nr rrn nn(N())	(73)	(67)	(111)
E	n n r / (N ())	(18)		
ľ	r PRC n r	(1)		
A r	n n	409	828	1,429

N :

() PRC r n r 25% r 2009, 2010 n 2011.

С n' г n I , CIFA n г , г n г г n n г 27.5% 31.4% г 2009, 2010 n 2011.

С n' г n HK AR г H n K n Pr 16.5% г 2009, 2010 n 2011. N n г n г г n H n K n Pr 16.5% г 2009, 2010 n 2011. N г n n Н n K n Pr г n г 2009, 2010 n 2011, г г г n n Н n K n Pr г n г H n K n Pr г г п г.

() A rn n n r nr n, n - n nrr nr r n rrn n r 15%. In 2008, C n n rn r r r n - n nrr n r r n 15% r rr 2008 2010. C n n r n r n r - n nrr n 2011 n r n r n 15% r rr 2011 2013. In 2009, r C n r n - n nrr r2009 2011 n r n, n r r r 25% n 2008 15% r r r 2009 2011.

15% rrn r - n nrr rn r n rn r, nr r-rrnr, rn nrnn rn.

Fr	ľ	n	rn n	ľ	r	ľ	r 2009 n 2010,	n	ľ	r n r
ľ	n	n	n r	ľ			r		n	r

n r n M 2009, J 2010 n J 2011 (N 23()) rr nnn r r r n n r n n r r.

n rnn r r r r n D r31, 2009, 2010 n 2011 n r r r r C n RMB2,447 n, RMB4,666 n n RMB 8,066 n r , n r n r r 5,438 n r, 6,341 n r n 7,700 n r n r r n D r31, 2009, 2010 n 2011, r , r n r n n n r r .

r r n n r n r n r n D r 31, 2009, 2010 n 2011.

Grnnn,rrnnnnnnnnnrnrnnnnnnnrrrrnnrrnnnnnnrnrrnnnrrrnnnrrnrrnnnrrrrnnrrnrrnnnnnrrr

- () C n r n r n n r n r r r r , , n r n r n r n r , n n r - n n r , r r - n n r , n r n , n r n n, r - n n r r, r - n n n r n - r n r .
- () Crnnr n: nrrrr, , nrn r rn, nnr rn, - rrnr rn, r rrnnr rrn.
- () Enrnnnn nn nr n: nr rr r, , n r n rn nr nn n n nr, n n r r, n n r n n.
- () R nr nn n n nr n: nr rr r, , n r n rn rn nr nn n n nr, n nr r r r, rr r, r, r, r, r, r nnr, n nr n nn n n n rr r nr r,
- () Errnnr: nrrrr, , nrn rrnnr, nnr, rnr.
- () Mr nn nrn n: nrrrr, , nrn rn nrn rnn

r, n n r n r r, n r, r n/n n n n r rn.

Inrnrrn Gr'rrn r	Gr	,	n r
n n r r r r n n n r n D r 31, 2009, 2010 n 2011 :		n r	r n
	200 R	2010 R	2011 R_
Rrnrn:			
C n r n r	7,157	14,085	21,212
Crn nr	8,298	11,077	15,618
Enrnnnn nr	1,230	1,874	2,978
R nr nn n n nr	787	1,246	1,737
Ег гп пг	445	772	1,048
Mrnn nrn	873	422	504
Fnn r	397	1,043	1,583
rr nrn	19,187	30,519	44,680
R n r r n	1,575	1,674	1,643
	20,762	32,193	46,323
Rrnr:			
C n r n r	2,042	4,510	7,544
Crn nr	1,963	3,082	4,023
Enrnnnn nr	406	592	917
R nr nn n n nr	260	481	665
Errn nr	72	165	214
Mrnnnrn	86	32	51
Fnn r	232	689	1,376
rr nr	5,061	9,551	14,790
Pr r r n	279	218	217
	5,340	9,769	15,007

(b) Reconcilia ion of egmen ofi

	200	2010	2011
	R	R	R
n r	5,340	9,769	15,007
Orr n n n n	105	54	14
n r n n	(1,250)	(2,146)	(3,160)
Gnrnnr n	(878)	(1,645)	(1,861)
R r n n n	(194)	(265)	(398)
(L)/nn rn	(6)		12
N n n	(295)	(365)	(36)
г г	6	14	24
C n r r n	2,828	5,416	9,602

(c) Geog a hic info ma ion

n nrn r n () Gr'r n m rn() Gr'rr, nn n, n r n nn-rrn). r nrn n, n r n r n nrn rr r, n n - n . r n r n r n rr r, n n - n r n Gr n n PRC. A rnn-rrn r n PRC, r rr n r r n n n CIFA, r r n PRC. ľ (Ν

	200 R	2010 R_	2011 R_
R n r m r M n n PRC	18,993	30,663	44.085
O PRC	1,769	1,530	2,238
	20,762	32,193	46,323
	200 R_	2010 R_	2011 R_
n n- rr n			
M n n PRC	4,287	5,014	6,088
O PRC, r r n I	303	240	188
	4,590	5,254	6,276

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	,		1	,	
	R	R	R	R	R
•					
B n J n r 1,2009	1,258	1,027	333	822	3,440
A n	45	95 421	128 12	706	974
rn mr n n n n n n n n n n n n n n n n n	555 16	421 15	12	(988)	32
D	(42)	(39)	(54)		(135)
E nr rn	2	7	1		10
B n D r 31, 2009	1,834	1,526	421	540	4,321
B n J n r 1, 2010	1,834	1,526	421	540	4,321
A n	96	134	88	585	903
rn mr n nr nn rr D	419 (10)	198 (55)	23 (86)	(640) (8)	(159)
DR n	(10)	(33)	38	(6)	(139)
E n r r n	(7)	(23)	(6)		(36)
B n D r 31, 2010	2,332	1,742	478	477	5,029
B n J n r 1, 2011	2,332	1,742	478	477	5,029
A nr n n n		1	1	4	6
A n	59	220	170	721	1,170
rn mr n nr nn rr D	300 (21)	96 (63)	22 (31)	(418)	(115)
R n	(21)	(18)	18		(115)
E n r r n	(5)	(13)	(5)		(23)
B n D r 31, 2011	2,665	1,965	653	784	6,067
:					
B n J n r 1,2009	(140)	(212)	(82)		(434)
D r n r r r	(70)	(124)	(51)		(245)
Irn rr	10	24	(5)		(5)
rn n E nr rn	10	24 (1)	13		47 (1)
B n D r 31, 2009	(200)	(313)	(125)		(638)
B n J n r 1,2010	(200)	(313)	$\frac{(126)}{(125)}$		(638)
\mathbf{D} \mathbf{r} \mathbf{r} \mathbf{r} \mathbf{r} \mathbf{r}	(200)	(175)	(68)		(327)
I r n r r r	(3)	(1)	(1)		(5)
r n n	3	28	36		67
R n	2	4	(4)		0
E n r r n	2	5	2		9
B n D r 31, 2010	(282)	(452)	(160)		(894)
B n J n r 1, 2011	(282)	(452)	(160)		(894)
Drnrr r	(104)	(193)	(72)		(369)
l r n r r r r n n	(1) 15	(1) 44	(6) 20		(8) 79
R n	15	7	(7)		19
E nr rn	3	5	3		11
B n D r 31, 2011	(369)	(590)	(222)		(1,181)
_1 :					
B n D r 31, 2009	1,634	1,213	296	540	3,683
B n D r 31, 2010	2,050	$\frac{1,213}{1,290}$	318	$\frac{540}{477}$	3,683 4,135
		$\frac{1,290}{1,275}$			
B n D r 31, 2011	2,296	1,375	431	784	4,886

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	K _	R	R_	R	R
interpretation interpretation interpretation interpreta	$726 \\ 39 \\ 404 \\ (25) \\ \hline 1,144 \\ \hline 1,144 \\ 69 \\ 412 \\ (4) \\ \hline 1,621 \\ \hline 1,621 \\ 46 \\ 276 \\ (4)$	$\begin{array}{c} 493\\ 60\\ 352\\ (19)\\ \hline 886\\ \hline 886\\ \hline 79\\ 161\\ (24)\\ (30)\\ (37)\\ \hline 1,035\\ \hline 1,035\\ \hline 1,035\\ \hline 138\\ 88\\ 29\\ (3)\\ (1)\\ \end{array}$	$228 \\ 113 \\ 4 \\ (26) \\ 319 \\ 319 \\ 63 \\ 18 \\ (76) \\ (8) \\ 37 \\ 353 \\ 141 \\ 18 \\ 3 \\ (15) \\ $	$810 \\ 458 \\ (760) \\ \hline 508 \\ 508 \\ 493 \\ (591) \\ (7) \\ (2) \\ \hline 401 \\ 401 \\ 654 \\ (382) \\ (2) \\ (2) \\ (2) \\ (2) \\ (2) \\ (382) $	$2,257 670 (70) 2,857 2,857 704 (111) (40) \overline{3,410}\overline{3,410}97932(22)(3)$
R n	1	(9)	8		
B n D r 31, 2011	1,940	1,277	508	671	4,396
B n J n r 1,2009 D r n r r r r I r n r r r B n D $r31,2009$ B n J n r 1,2010 D r n r r r r n n r r R n D $r31,2010$ D r n r r r R n D $r31,2010$ D r n r r R n D $r31,2010$ B n J n r 1,2011 D r n r r r r r n r r r P n r	$(123) \\ (30) \\ 3 \\ (150) \\ (150) \\ (47) \\ 1 \\ \hline (196) \\ (61) \\ ($	(165) (55) $13 (207) (207) (86) (12) (55) (12) (272) (272) (105) (6) (12) (105) (6) (12) (105) (12) (105) (12) (105) (12) (12) (12) (12) (12) (12) (12) (12$	(69) (37) (5) 8 (103) (103) (47) 28 3 (4) (123) (123) (49) (2) 3 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)		(357) (122) (5) (24) (460) (180) (180) (180) (41) (591) (591) (215) (8) (4) (4) (180) (215) (8) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4
R n B n D r 31, 2011	(1) (258)	2 (380)	$\frac{(1)}{(172)}$		(810)
B n D r 31, 2009 B n D r 31, 2010 B n D r 31, 2011	994 1,425 1,682	679 763 897	216 230 336	508 401 671	$\frac{2,397}{2,819}$

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			R	R_	R	R	R	R
	•							
В	n	Jn r 1, 2009	882	94	40	408	19	1,443
A	n				57		13	70
D E		n r r n	24	3	(1) 1	12	1	(1) 41
В	n	D r 31, 2009	906	97	97	$\frac{12}{420}$	33	1,553
В	n	J n r 1, 2010	906	97	97	420	33	1,553
Ā	n		200		14		13	27
Е		n r r n	(87)	(10)	(3)	(43)	(4)	(147)
В	n	D r 31, 2010	819	87	108	377	42	1,433
В	n	J n r 1,2011	819	87	108	377	42	1,433
A D	n			32	69 (7)		11	112 (7)
E		n r rn	(57)	(6)	(7)	(27)	(4)	(97)
В	n	D r 31, 2011	762	113	167	350	49	1,441
	, ,							
	_	•						
В	n	J n r 1, 2009	(37)	(2)	(8)	(8)	(2)	(57)
A E	r	n r r		(7)	(14)	(34)	(8)	(63)
B		n r r n D r 31, 2009	(27)	(0)	(22)	(1)	$\overline{(10)}$	(1) (121)
B	n		(37) (37)	<u>(9)</u>	$\frac{(22)}{(22)}$	(43) (43)	$\frac{(10)}{(10)}$	(121) (121)
ь А	n r	J n r 1, 2010 n r r	(37)	(9) (7)	(14)	(43)	(10)	(121) (64)
Е		n r r n		1	1	5	1	8
В	n	D r 31, 2010	(37)	(15)	(35)	(70)	(20)	(177)
В	n	J n r 1, 2011	(37)	(15)	(35)	(70)	(20)	(177)
A	r	n r r		(6)	(12)	(31)	(11)	(60)
E		n r r n	(27)	1	$\frac{2}{(15)}$	7	$\frac{2}{(22)}$	12
В	n	D r 31, 2011	(37)	(20)	(45)	(94)	(29)	(225)
		_1 *						
В	n	D r 31, 2009	869	88	75	377	23	1,432
В	n	D r 31, 2010	782	72	73	307	22	1,256
В	n	D r 31, 2011	725	93	122	256	20	1,216

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				R	R		R	R
	•							
В	n	Jn r	1, 2009	36	2		21	59
А	n				_		45	45
В	n	D	r 31, 2009	36	_2		66	104
В	n		1, 2010	36	2		66	104
A	n				_		7	$\frac{7}{111}$
В	n	D	r 31, 2010	36	$\frac{2}{2}$		73	111
B	n		1, 2011	36	2 32		73 58	111 90
A D					52		(5)	(5)
В	n	D	r 31, 2011	36	34		126	196
			,					
B	n		1, 2009	(36)	(1)		(5)	(42)
A	ľ	n r	۲	$\overline{(26)}$	(1)		(3)	(3)
B	n	D	r 31, 2009	$\frac{(36)}{(26)}$	(1)		(8)	(45)
B A	n r	Jn r n r	1, 2010	(36)	(1)		(8) (8)	(45) (8)
В	n	D	r 31, 2010	(36)	(1)		(16)	(53)
B	n		1, 2011	$\frac{(36)}{(36)}$	(1)		(16) (16)	$\frac{(53)}{(53)}$
A	r	n r	ľ	(50)	(1)		(8)	(8)
В	n	D	r 31, 2011	(36)	(1)		(24)	(61)
-		_/ *						
В	n	D	r 31, 2009	_	<u> </u>		58	59
В	n	D	r 31, 2010	_	1		57	58
В	n	D	r 31, 2011		33		102	135
11		_						
						200 R_	2010 R	2011 R
_		_						
B E	n		1r rn			2,029	2,082	1,907
		n				$\frac{53}{2.082}$	(175)	$\frac{(114)}{1.702}$
В	n	D	r 31		• • • • •	2,082	1,907	1,793

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		200	2010	2011	
		R	R	R	
C n I n F r A A (CIFA) n n E r r n M n r	r 2008	1,868	1,693	1,579	
C., L (r r n n n n M n r C., L.)	J n 2008	135	135	135	
Hnn nA C.,L nM r Hn n E n	J n 2008	12	12	12	
С., L. (г. г. Н					
MnrMn rnC.,L.)	J 2008	67 2,082	67 1,907	67 1,793	

rr nnn:

Drn rrn, Cn nn nn:

(a) B ine combina ion in 2009

In Jn r 2009,Cnr 75%n rn Cnn HrPrr C., L. (rnnCnn HrPrr C., L.),nrrrnnnHrPrr C., L.),nrrrnnnrrrrnrrrRMB30nrCn'rrr'nnnn..

(b) B ine combina ion in 2011

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Prr,	n n	n						6
L r	n							38
In n r								50
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C n	n							31
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L n n	rr n .							(40)
r n	r							(62)
In	••••							(1)
	1							(103)
Nn-nr	n n r	•••••						(34)
		,						0
C n	rn(n r 20	10)					(37)
Fr	r -	n	r					(23)
								(0)
С	r			•••••				31

(c) Good ill im ai men e

In rn Gr'nn , nn rr r n rrn n rn n rn n r. r n r n rn n n n rn -nn, r n r r n n n n r n -nr r 13.0% 20.9%. nr r rn n r r n r r n n r n n n n r nn rrn, r n n n n r n n r nn rrn, r n r n n r n n n r n n r n n r n r n n n' rn r n r r r n r n r n.C n - r r r r n n r n r n n r.

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200	2010	2011	200	2010	2011

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		. 1				
	200	2010	2011	200	2010	2011
	R	R	R	R	R	R
r r	5,401	7,504	12,096	3,826	6,195	10,272
$L : r n r r n (N ()) \dots \dots$	(340)	(557)	(533)	(249)	(418)	(353)
L:rr rn r	5,061 (229)	6,947 (585)	11,563 (912)	3,577 (215)	5,777 (525)	9,919 (887)
B r (N ())	4,832 491	6,362 627	10,651 1,138	3,362 171	5,252 368	9,032 677
	5,323	6,989	11,789	3,533	5,620	9,709
A n r r r (N 28())	29	27	99	25	15	99
An r r				4,405	10,561	18,163
Pr n r r r r	394	388	508	128	298	263
Pr n	113	178	310	24	74	193
_A r r	81	179	247	55	48	162
$\overline{\eth}^{A}$ r r	325	499	661	72	208	250
	6,265	8,260	13,614	8,242	16,824	28,839

A r n rr (n n n r r), r , r r r r n n n r.

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Drn r n D r 31, 2011, r r RMB1,000 n (2009 n 2010: N) r r n r r, n r r r n .

(a) Ageing anal i of ade ecei able

Ann rr (nrnrrn) n :

						_	
		200	2010	2011	200	2010	2011
		R	R	R_	R	R	R
n1 n		2,133	2,642	4,547	1,252	1,796	3,932
Orl n	n 3 n	382	921	2,362	259	911	2,102
Or3 n	n 1 r	1,427	2,403	3,401	1,074	2,277	2,855
Orl r	n 2 r	931	772	932	834	600	802
Or2r	n 3 r	161	174	249	143	167	179
Or3r	n 5 r	27	35	72	15	26	49
		5,061	6,947	11,563	3,577	5,777	9,919

Ar Gr'nnn nrrr, nnn rrrrn r rn rnn r rn. Cr rnr rn 13 nr n, rrnr, rr rnnn n nn 5%-10% n nn rr r n r.

(b) Im ai men of ade ecei able

I r n nr r r r r r r n n n n n Gr r r r n r , n r n r n n r r r (N 2()).

nn nr rn rrn, nn n nn, :

	200	2010	2011	200	2010	2011
	R	R	R	R	R	R_
B n Jn r 1	(255)	(340)	(557)	(182)	(249)	(418)
I r n r n	(87)	(258)			(189)	61
" fn nrn	2	41	21	1	20	4
B n D r 31	(340)	(557)	(533)	(249)	(418)	(353)

- () Br rrrn r-rn nn r n Grr r nr n r, nr rn r 16 n r n.Hr, Gr rn nr n r.
- 15 R

		200		2011
		R	R	R
Gr n	n	9,190	17,841	22,135
🦵 n m	n n n	_(847)	(1,669)	(2,126)
			16,172	
L : r	n r r n (N ())			(140)
		8,343	16,172	19,869
L :r	n r n n r n r	(5,060)	(9,775)	(12,780)
R	n r n n n n r	3,283	6,397	7,089

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<i>(a)</i>	ageing	anal	i	of	ecei	able	nde	finance	lea	e
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n	n r	n	ľ	:		
				200	2010	2011
				R	R	R
+ #2 + 1 + 4 + + + + +	12 / 11 10 1 12.					
n1 r				3,283	6,397	7,139
Orl r	n 2 r			2,665	5,655	6,300
Or2r	n 3 r			1,865	3,154	4,178
O r3 r				530	966	2,392
				8,343	16,172	20,009
yn o'n + m'n' on	· , •					
n 1 r				478	941	1,024
Orl r	n 2 r			252	513	671
Or2 r				96	177	318
O r3 r				21	38	113
				847	1,669	2,126
$n \bullet \cdot n$.						
n1 r				3,761	7,338	8,163
Orl r				2,917	6,168	6,971
Or2r	n 3 r			1,961	3,331	4,496
O r3 r				551	1,004	2,505
				9,190	17,841	22,135

(b) O e d e anal i

	1 O	ľ	n	ľ	n	ľ	n n	n
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	200	2010	2011
	R	R	R
N	9,096	17,419	21,671
L n 1 n	20	54	39
1 3 n	57	122	74
3 12 n	17	219	219
M r n 12 n		27	132
	94	422	464
Gr n n	9,190	17,841	22,135
Prrrnnrnn rrn	n	, n	n
r rrnn.			

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Ι							rrr nr		n
	r	n				r (N		,	
		n i	n r	n r	rnr	nr,	:		
								200 2010	
								R R	R
В	n	In r	1						
									140
									140
2		2	101 1111						
()							rr n	n r	r
	1	n r	r	n N	25(). H	Pr	r	n	n
								r r	,
	n				r n	n r	n	n n	
		n N	1 2(n)()						
1									
		n	l	r r r	r n	n n	n	r r rn	
	n	r n		n				, r r n	
		۹							

(c) Im ai men of ecei able nde finance lea e

nrn n rrn r Gr, rrn n Gr nnr nr nr rr Gr'r (N 27()) nrnn r nrrn r 36 n, r n r n r'nrnn r , rrnn n r .

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				200	2010	2011	200	2010	2011
				R	R	R	R	R	R
С	n	n r	1 n						
RMB	n	n		2,965	12,601	15,351	2,270	11,114	7,995
HKD	n	n			5,362	29		5,352	
J D	n	n		344	511	345	7	135	80
E R	n	n		112	237	202	1	10	6
0 r	ſΤ	n		18	47	75	14	27	14
				3,439	18,758	16,002	2,292	16,638	8,095

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(a) Sho - e m loan and bo o ing :

					_	
	200	2010	2011	200	2010	2011
	R	R	R	R_	R	R
rr-rnn						
RMB n n()	55	20	304			
"E R n n	2,475	3	5			
fnrr-rnn						
RMB n n	1,012	31	265	470		240
JP n n	568	777	50	133	753	50
_ERn n	144	330	132		293	127
$\int D n n$	2,002	3,013	3,986	1,041	2,433	3,385
HKD n n		60	57			
Стгпгпп-г пп	2,297	3,873	1,250		388	293
	8,553	8,107	6,049	1,644	3,867	4,095

N :

- () RMB n n r r-r n n D r31,2009,2010 n 2011 r , r r n r n r rr n RMB85 n, RMB28 n n RMB339 n.
- () A D r 31, 2009, **F** R n n r r-r n n RMB2,475 n r r r n 100% n r C n' r n r n I . n n r n r r n n n n C n' r n I . n r n J n 2010.
- () A D r31, 2009, 2010 n 2011 D n n n r r-r n N, RMB1,192, n RMB1,197 n r n r LIBOR 2% 4.7% r nn . n r n n r n n n n Gr . A D r31, 2010 n 2011, Gr n n n n n n .

(b) Long- e m loan and bo o ing :

		. 1			_	
	200	2010	2011	200	2010	2011
	R	R	R	R	R	R
r n-r n n						
RMB n n ()	4,515	3,949	560			
E R n n ()		1,585	1,476			
"Tnrn-rnn						
RMB n n ()	486	849	460	485	848	460
F R n n ()	12	883	819			
$\int D n n$	1,815	3,206	3,931		795	2,892
f n r n ()	1,090	1,091	1,093	1,090	1,091	1,093
	7,918	11,563	8,339	1,575	2,734	4,445
L:Crrnrnn-rnn	(2,297)	(3,873)	(1,250)		(388)	(293)
	5,621	7,690	7,089	1,575	2,346	4,152

N :

- () RMB n n r n-r n n D r 31, 2009, 2010 n 2011 r r r n r n r n n r n r n RMB4,671 n, RMB4,125 n n RMB586 n n r r n n r 1 3 r r n .
- () A D r31, 2010 n 2011, **F** R n n r n-r n n RMB1,583 n n RMB1,468 n r r 100% n r r n C n' r n I . n r n r **F** RIBOR 2.2% r nn n r r n n J n 2013.
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- () A D г31, 2009, 2010 n 2011, Е R n n n г n-г n n N, RMB877 n n RMB814 n г n г Е RIBOR 2.0% г nn n г г n n J n 2013.
 - A D r 31, 2009, 2010 n 2011, **F** R n n n r n r n n RMB12 n, RMB6 n n RMB5 n r r n r r n n r 2014.
- () A D r 31, 2009, 2010 n 2011, J D n n n r n-r n n RMB1,351 n, RMB1,319 n n RMB964 n r n r LIBOR 0.9% 4.5% r nn n r 9 33 n r n . n n r n - nn n n n n n n n Gr . A D r 31, 2009, 2010 n 2011, Gr n n n n n n n .
 - A D r 31, 2009, 2010 n 2011, **J** D n n n r n r n n RMB464 n, RMB1,887 n n RMB2,746 n r n r LIBOR 1.2% 5% r nn n r r n n r 2 n 35 n r n .

r n n 7 D n n n r n - r n n RMB221 n D r 31, 2011 r n r 3.9% 4.2% r nn n r 17 n r n .

- () In Ar 2008, C n n rn n RMB1,100 n n n n n r. n rn r r 6.5% rnn n rn Ar 2016. r n n n n r , n rn r, rn n n n n n rr n n r r .
- () E n N 18()(), 18()(), 18()() n 18()() , n n Gr ' n n rr n n n n n n n n .

	200	2010	2011	200	2010	2011
	R	R	R	R	R_	R
r r r	4,369	6,841	7,136	2,108	5,989	6,429
Β	3,843	5,441	4,967	3,499	5,307	4,771
r r r n (N ())	8,212	12,282	12,103	5,607	11,296	11,200
A n r r (N 28())		12	13			
A n r				2,659	1,046	626
R n n	446	1,021	1,166	331	676	733
Pr nrr, nn						
n	386	375	403	358	339	372
A r	402	642	940	224	446	646
$\mathbf{v}^{\mathbf{A}}$	265	722	1,224	163	602	1,096
r (N 22)	270	608	864	217	194	172
Pr rrn r n(N ())	87	113	131	36	58	68
n r	63	325	546	20	286	423
D n		116			116	
P r r n n (N ())		53	687			74
0 r	501	934	1,237	177	334	978
	10,632	17,203	19,314	9,792	15,393	16,388

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N :

(a) Ageing anal i of adecedio and bill a able a a he e ecie balance hee da e i a follo :

			200	2010	2011	200	2010	2011
			R	R	R	R	R	R
D	nl n	r n n	1,901	4,640	4,974	1,788	4,598	4,933
D	r1 n	n 3 n	2,105	3,567	3,938	1,761	3,509	3,666
D	r3 n	n6 n	2,238	3,067	2,496	1,968	2,701	2,091
D	r6 n	n 12 n	1,968	1,008	695	90	488	510
			8,212	12,282	12,103	5,607	11,296	11,200

(), ____

			R	R
B n	Jn r	1, 2009	127	44
Pr	n r	r	87	85
1	n rn	r	(127)	(93)
B n	D	r 31, 2009	87	36
B n	Jn r	1, 2010	87	36
Pr	n r	r	135	115
1	n rn	r	(109)	(93)
B n	D	r 31, 2010	113	58
B n	Jn r	1, 2011	113	58
Pr	n r	ſ	154	128
1	n rn	r	(136)	(118)
B n	D	r 31, 2011	131	68

A r	n r rr	n r	n n	n r n	r	r 🧃	n r	ľ
Gr '	r	n, C	Gr r	n r		r n	n r	nn 3
12 n	r		. Pr n	ľ ľ	r			
n	n r	ľ	n n r	ľ		ľ	n	rr n
r.	n	r	n n	n Gr	, ı	n	r n	, ľ
rr n	n	n		n	r		r	

() Arn rrn n n, nn rn Gr'r r nr nrnn rr(N 14 n 15) n n n rr 15 r. n rn rrrr nr nO rnn-rrn .

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(a) Income d a able in he balance hee e e en :

										_	
						200	2010	2011	200	2010	2011
						R	R	R	R	R	R
Pr	n rPRC n					281	756	1,286	270	712	1,177
Pr	n r n	n	ľ	r	n	2	1	3			
						283	757	1,289	270	712	1,177

(b) Defe ed d a e and liabili ie ecogni ed:

nn rr /()rnnn n n nrn rrrn :

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" " Del , 31, 2009

		()	,		
	, 1, 200	(_)	'		31, 200
	R	R	R	R	R
•					
R	36	10		3	49
In n r	29	(1)			28
A r n	44	(3)		5	46
		17			17
0 r	15	(7)			8
	124	16	—	8	148
;					
Prr, nn n	(37)	26		(1)	(12)
In n	(465)	17		(12)	(460)
L r n	(52)	4	(1)		(49)
0 r	(18)	(4)		(7)	(29)
	(572)	43	(1)	(20)	(550)

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	1,) 1,1,		_	31, 2010	
	R	R	R	R	
•					
R	49	34	(1)	82	
In nr	28	14	(2)	40	
A r n	46	8	(2)	52	
	17	55	(5)	67	
0 r	8	25		33	
	148	136	(10)	274	
*					
Prr, nn n	(12)	2	1	(9)	
In n	(460)	21	46	(393)	
L r n	(49)	1		(48)	
0 r	(29)	5	3	(21)	
	(550)		50	(471)	

• nr • D• • , • 31, 2011

		()		
	, 1, 2011			31, 2011
	R	R	R	R
R	82	28	(1)	109
In n r	40	(4)	(1)	35
A r n	52	8	(2)	58
	67	11	(5)	73
0 r	33	11	(2)	42
	274	54	(11)	317
;				
Prr, nn n	(9)			(9)
In n	(393)	15	29	(349)
L r n	(48)	2		(46)
0 r	(21)	6	1	(14)
	(471)	23	30	(418)

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· n. . D. . . 31, 2009

	, 1, 200	(_)	31, 200	
	R	R	R	
;				
R	28	10	38	
In n r	2	(2)		
A r n	13	10	23	
0 r	2	(1)	1	
	45	17	62	
;				
Prr, nn n	(1)	1		
0 r		(5)	(5)	
	(1)	(4)	(5)	

· D. J. 31, 2010

	, 1, 2010	() 1, ()	
	<u></u> R_	R	2010 R_
R	38	26	64
A r n	23	6	29
0 r	1	2	3
	62	34	96
•			
O r	(5)	5	

[&]quot; nr + Del , , 31,2011

		()	
	2011 ¹ ,		31, 2011
	R	R	R
;			
R	64	(7)	57
A r n	29	12	41
0 r	3	6	9
	96	11	107
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(a) Sha e ca i al

	200	2010	2011
	R	R	R
R			
2011: 6,275,925,164 A r RMB1.00 ;			
1,430,028,886 H r RMB1.00			
(2009: 1,673,100,000 A r RMB1.00 ;			
2010: 4,840,678,482 A r RMB1.00 956,541,080 H r			
RMB1.00)	1,673	5,797	7,706
;			
AJnr1 Or-nHrnGOrn	1,521	1,673	5,797 131
I n A r nNn- O rn		298	131

 On Jn r 5, 2011, n r r r
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 .A r , 130,437,400 H r
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 HKD1,954 n (RMB n 1,659 n). D r r n n
 RMB1,507 n.
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(b) Re e e

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ľ		r r	:										

	200	2010	2011
	R	R	R
B n J n r 1 r r N n- O r n (N 23()) r r G O r n (N 23()) r r O r- n H r n G O r n (N 23()) B n r (N 23()()) B n D r 31	9	9 5,181 9,849 11 15,050	$ 15,050 1,376 (1,778) \overline{14,648} $
B n J n r 1 A r r n (N 23()()) B n D r 31	528 240 768	768 443 1,211	1,211 751 1,962
B n J n r 1 O r r n n	(2)	1 (2)	(1) (1)
B n D r 31	1	(1)	(2)
R			
B n J n r 1 A r r n (N 23()()) C n (N 23()()) B n r (N 23()()) Pr r r r	3,060 (240) (152) (152) 2,394	4,910 (443) (827) (2,957) 4,424	5,107 (751) (1,541) 7,485
B n D r 31	4,910	5,107	10,300
B n J n r 1 B n D r 31	3,595 5,688	<u>5,688</u> 21,367	<u>21,367</u> <u>26,908</u>

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(c) P of i a o ia ion

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A D r 31, 2009, 2010 n 2011, Gr ' - - r :

	200 R_	2010 R_	2011 R_
r-r n n rr n	8,553	8,107	6,049
Ln-r nn rr n	5,621	7,690	7,089
	14,174	15,797	13,138
L :			
Lnrnr rnr rr	(4,515)	(3,954)	(843)
L n n n n n n n n n n n	(3,826)	(3,779)	(2,282)
Α	5,833	8,064	(10,013)
r r r	7,428	27,376	35,407
A r	79%	29%	28%

- 25
- Err, , nrrn rrn r nnr r Gr' n. Gr' r r n nn r n n r Gr n r r r .

(a) C edi i k

CrrnnGrrnrn, nrrGrnnnrrrGrnnnrrr.rr

Gr'rrrrrr, n, rnrr, n rnrnn. rrrrnrrn n nn.

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(b) Li idi i k

L r r Gr n nn n . Gr r r n r r n n n n n n, n r n n nr r n n n n r r n n n n r r n n r n n r.

n rnnnr rn Gr'n Cn'nn , rnnrnn (nnnrn n nnrr, n, nrrn rnr rn n)n rGrn Cn rrr.

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				31, 200		
	 R	' 	1 	1 2 R	2	5 R
L n n rr n r n r O r n n- rr n	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	15,158 10,632 <u>684</u> <u>26,474</u>	9,015 10,632 19,647	3,458 <u>159</u> <u>3,617</u>	1,491 525 2,016	1,194 1,194
Fnn rn M nrn		3,369	3,369	_		
				31, 2010	2	
	1	· · · · ·	1	2	5	5
	R	R _	R	R	R	R
L n n rr n r n r O rn n- rr n	15,797 17,203 1,379	16,878 17,203 1,379	8,650 17,203	2,520 387	4,590 992	1,118
	34,379	35,460	25,853	2,907	5,582	1,118
Fnn rn M nrn		7,284	7,284			
				31, 2011		
			1 _	12	2 5	5
	R	R	R	R	R	R
L n n rr n r n r	13,138 19,314	13,989 19,314	6,487 19,314	5,226	2,276	
O r n n- rr n	<u>1,789</u> <u>34,241</u>	1,829 35,132	25,801	710 5,936	1,119 3,395	
Fnn rn M nrn		10,726	10,726			

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					31, 200		
		R		1 	1 2 R	2	5 R
_			R_				
Lnn rr r n r	n	3,219 9,792	3,725 9,792	1,749 9,792	566	216	1,194
1 11 1		13,011	13,517	11,541	566	216	1,194
Fnn rn							
M	n rn		3,369	3,369			
					31, 2010		
		_		1 _	1	2	5
		R	R	R	R	R	R
L n n rr r n r	n	6,213 15,393	6,767 15,393	4,051 15,393	474	1,124	1,118
Ornn-rrn		99 21,705	99 22,259	19,444	<u>99</u> <u>573</u>	1,124	1,118
Fnn rn M	n r n		7,284	7,284			
					31, 2011		
		-	'		1 2	2	_ 5
		R	R	R	R	 	R
Lnn rr rn r	n	8,247 16,388	8,925 16,388	4,403 16,388	3,261	1,261	
O rnn- rrn		112	112		8	104	
		24,747	25,425	20,791	3,269	1,365	
Fnn rn M	n rn		10,726	10,726			
Mn n	Gr '	rr n	nn,			r r	
n	r r	n n	n n		n		Gr '

rn rrnnr rrnn nn .

(c) In e e a e i k Gr'nrrrrrrrrrrnn, rrnnn, rrnn rrnnrrn, rrnnrrn, nnnrrnrrnr rr, rnr, rnnrrrrrrrrnr Cn'n, rnnrrnn nnnrrnn rrnn, rnnr rrn.

				,		
	200		2010		20)11
	_	R		R_		R
	%		%		%	
· · · ·						
r-r n n rr n	3.8%	(4, 280)	3.3%	(1,234)	4.8%	(1,090)
Ln-r nn rr n	5.7%	(3,320)	6.7%	(1,091)	6.1%	(1,314)
		(7,600)		(2,325)		(2,404)
P n	0.4%	989	0.4%	1,762	0.5%	1,742
B n	0.4%	3,439	0.3%	18,756	1.0%	16,000
R n r n n	8.0%	8,343	7.8%	16,172	8.0%	19,869
r-r n n m n	3.5%	(4,273)	3.4%	(6,873)	4.2%	(4,959)
Ln-r nn rr n	4.8%	(2,301)	3.6%	(6,599)	3.9%	(5,776)
		6,197		23,218		26,876
						20,070
N n		(1,403)		20,893		24,472

	200		2()10	20)11
		R _′		R _′		R _′
	%		%		%	
r-r n n rr n	2.2%	(470)	3.2%	(1,159)	4.3%	(764)
Ln-r nn rr n	6.7%	(1,090)	6.7%	(1,091)	6.1%	(1,314)
		(1,560)		(2,250)		(2,078)
:						
P n	0.4%	778	0.4%	1,615	0.5%	1,667
B n	0.4%	2,292	0.3%	16,637	1.3%	8,094
r-r n n rr n	1.4%	(1, 174)	2.9%	(2,708)	4.4%	(3,331)
Ln-r nn rr n	4.2%	(485)	3.5%	(1,255)	4.9%	(2,839)
		1,411		14,289		3,591
N n		(149)		12,039		1,513

A D r 31, 2009, 2010 n 2011, nr nr / r 100

n Gr'n Cn'r r n rrn r rn r r n Cn'r r n n n rrn n r r n n n rrn r n n n rrn n r .Frrn n r , n r r n n RMB, rn n r rn n n .D rn r n r rn n n n n r rn r n Gr'rn n rrn r .

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			,	,		(' _	R)	
		200			2010			2011			
		R	Y		R	Y			R	Y	
r r	298	4		397	9			304	211	126	
C n											
n	99	19	23	243	56	30	5,362	115	52	37	29
r r r	(360)	(151)	(120)	(268)	(429)	(700)	(3)	(113)	(399)	(272)	(1)
L n n rr n	(1,404)	(118)	(568)	(2,433)	(318)	(777)	(60)	(6,289)	(127)	(50)	(56)
N rrnr											
r n n											
	(1,367)	(246)	(665)	(2,061)	(682)	(1,447)	5,299	(5,983)	(263)	(159)	<u>(28</u>)
The Com an			,	,		(, _	R)	
		200			2010			2011			
		R	Y		R Y		R Y				

			-00			2010			2011			
			R	Y		R	Y			R	Y	
ľ	r	263	2		374	9			234	168	79	
С	n											
	n	7	1	14	135	10	27	5,352	79	6	14	
ľ	r r	(9)	(1)		(246)	(367)	(592)		(94)	(382)	(238)	
L n	n 17 n	(1,041)		(133)	(2,433)	(293)	(753)		(6,277)	(127)	(50)	
Ν	r r n r											
r	n n											
		(780)	2	(119)	(2,170)	(641)	(1,318)	5,352	(6,058)	(335)	(195)	_

n n n Gr'r r n(n r n r) n r nn n r r n n r) n Gr'nn n n n r n n r n , n rr r n n n n r n r n D r31, 2009, 2010 n 2011.

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		200	20	2010		11
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				_		
		R		R_		R_
_ f D	5%	(58)	5%	(88)	5%	(254)
•	-5%	58	-5%	88	-5%	254
_Æ R	5%	(10)	5%	(29)	5%	(11)
•	-5%	10	-5%	29	-5%	11
n	5%	(28)	5%	(61)	5%	(7)
	-5%	28	-5%	61	-5%	7
НКД			5%	225	5%	(1)
			-5%	(225)	-5%	1
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Grrnnnn	n	n rr	n	r	n	n

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А	D	r 31, 200	9, 2010 i	n 2011,	Gr	n	С	n			n
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						200	2010	2011	200	2010	2011
						R_	R	R_	R	R	R
А	r ı	n nr	r								
	rr,	n n	n			115	164	434	102	132	279
	n	n				8		100			100
	n n						10	51		10	51
	r	n						31			31

(a) Financial g a an ee i ed

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rnrOr2010, rnGr'nnnr n-rrr n r Gr'n r n r - r n n r n r n r Gr'n r n r - r n n r n n r n, Gr r r r n r - r n n n r , Gr r r n n n r r n n n r r.A , Gr n r n nrrnn, Grr n n r r , Grnr n r r.A , C nr, nr nn n r n n n.A D r 31, 2010 n 2011, Gr ' n. A D r 31, 2010 n 2011, Gr ' r RMB1,334 n n RMB1,634 n, r . r r n n r n r n r n r r n r 2 4 r. Fr r r 31, 2010 n 2011, r n r r r Gr n r n n n D n n. r n

(b) Con ingen liabili in e ec of legal claim

In M r 2010, I n r r n n n r r C M r .r., 59.32% n r C n. r n r n n r n r n r r r 2003 2007 n r n r r **F** R10.7 n r n r n n , n. In J n r 2011, r r n r C M r .r. r r n n r n n , n. In J n r 2011, r r n r C M r .r. r r n n r n n , n. In J n r 2011, r r n r C M r .r. r r n n r n n , n . In J n r 2011, r r n r C M r .r. r .

Grn n n n r nn r n n r nr n rn n n r nn n n rn n n nr r r n nn n n rr rn n nn n r nr rn n nn r r r

(a) T an ac ion i h ela ed a ie

									200 R_	2010 R	2011 R_
	ľ		•						(4)	(4)	(157)
L	r r	n							(3)		
Рr	r	r							10	39	148
	r r	С	n r	n	n n		r n	n	r	r	r
n	n	r n r	ľ	n	n n	r n		ľ	n	rn i	1
r n	n	ľ	ľ	n r	ľ	ľ.					

(b) O anding balance i h ela ed a ie

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	r r	Gr .	n	n	r nn	n	n r	:		

			200	2010	2011
			R_	R	R
			1	1	1
r-r	n		19,830	24,363	26,225
R r n	n r	n	274	375	375
			20,104	24,738	26,600

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(d) Con ib ion o e i emen lan

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(b) Wa an o i ion

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(c) W i e-do n of in en o ie

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Cnn nn nn rrn n r nn rn r rr r rn n rr.

(e) De ecia ion and amo i a ion

Prr, nn nrr nnr-n r , rnn nr r , n. Mn nr nr nn nrr rn n r n Gr' r rn nrrn r. nr n n. r n n rrr rn n n n. r n n rrr r

Arnnnnnrnn'...MnrnnnnrnrnnrrnnrrnnrrnnnrrnnrrnnrGrnnnrrnnnnnnnnnnrrnnnnnnnnrrnnnrrnnnn

								200	2010	2011	
								R	R	R	
J n	ľ,							1,882	3,364	8,570	
	n	n	n r	r	r	D	r 31,	2011	r r	1	
	r	,	r		Gr .		ľ		r n r	n	
ľ											

		,	_	' _	
C n I n F r AA. (CIFA)	() E R 15	59.32%		59.32%	Mn r nr nr
n nEr rnMnr C.,L.	RMB 474	100%	100%		Mnrr rnnr
Inn nAC., L.	RMB 289	88.86%	88.86%		Mnrr nn
nMrHnn EnC.,L.	RMB 100	82%	82%		Mnrr nnnr
n F n n n L n (B n) C., L.	RMB 1,502	100%	100%		Ln Cnrn nn nr
lnn nInm n rC.,L.	RMB 5	100%	100%		rnnn nr
lnn Hr C.,L.	RMB 166	79%	79%		Mnrr r
nn n C.,L.	RMB 69	100%	100%		M n r
nFnn n L n (Cn)C.,L.	J D 280	100%		100%	Lnnn nr
Inn nCrn CrnL.	RMB 72	100%	100%		Mn rrn rn
lnn nHrr C.,L.	RMB 100	75.6%	75.6%		Mn rrn nn
n nP Fn nM nrC., L.	RMB 50	100%	100%		Mnr nnr
Cn nFr Cnr Mnr C.,L.	RMB 45	65%	65%		Mnrrn n n

F-76

A rrnrrn rnPRC, rCIFA nrrnrnI.A rr n.

31 , 31, 2011

nn n, IAB nn n, n nr n nr n r n r nn n n r n D r 31, 2011:

Ann IFR 1, Fr-n Inmn Fnn Rrnnr-r rnnnr rr- r	J 1, 2011
Ann IFR 7, Fnn nrn: Drrnrnn	J 1, 2011
A n n IA 12, In D rr : R r n r n	Jn r 1,2012
Ann IA1, Prnnnn n-Prnn r rnn	J 1, 2012
IFR 10, C n n n n	Jn r 1,2013
IFR 11, J n rr n n	Jn r 1,2013
IFR 12, D r nr n r n	Jn r 1,2013
IFR 13, F r r n	Jn r 1,2013
IA 27, r n n n (2011)	Jn r 1,2013
IA 28, In n n n n n r (2011)	Jn r 1,2013
R IA 19, E n	Jn r 1,2013
Ann IFR 7 Fnn nr n: Dr Onnn n nn	Jn r 1,2013
Ann IA32 Fnn nr n: Prn n Onnn n nn	Jn r 1,2014
IFR 9, Fnn nr n	Jn r 1,2015
Ann IFR 9, Fnn nr nn IFR 7, Fnn nr n: Dr Mnr nrnn r	Jn r 1,2015

С		n		n	ľ						n	n	, n	r	n r		n	n	ľ	r	n .
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	n.																				

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(a) Reconcilia ion of o al e i of he G o

			200 R_	2010 R_	2011 R_
А		n rPRC GAAP n rr n r r n n n n	,	,	,
	ľ ľ	n rIFR	7,552	27,435	35,595

() r n r rn n r n n n n Gr r r n rPRC GAAP n IFR .

33

- () Prn r r r r n n M r 15, 2012, n n n r r n D r 31, 2011 RMB0.25 r r n RMB1,927 n r r r r r r Ann G n r M n. n n r r n n n r n n .
- () In Frr 2012, C n n r, C n n En rn n n n n M nr C., L. (EMC n) r r RMB2,100 n, n rn rr EMC n C n' n rn n n n n n n r n r n RMB1,943 n. On M r 15, 2012, C n r r r r n r n 80% n r n EMC n n r n H n n Pr n 7 n A n E E n, n r r Gr n C n r n 20% n r n EMC n.

..., 406-409,4 F r r P P 1 Q n' R E H n K n

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N. 361 n n R , C n , H n n Pr n , C n

L 30 HBCMnB n 1Qn'R Cnr HnKn 452 F A n N r, N r 10018 J n A r

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_ & _ 35 F r ICBC r 3 G r n R , C n r H n K n

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,,,__ &, 42/FEnr r Ln r 15Q n'R Cnr Hn Kn

a o PRC la

- 21 F r C n r r 1 J n n A n B n, C n
- R R

a o PRC la

20 F r C n R r B n 8 J n n A n B n, C n

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8 F r Prn'B n 10 C rR, Cnr H n K n

